Hoop it up in Indiana
An experience with the Indiana Livestock Promotion and Development Fund

An Honors Thesis (HONRS 499)

by

Polly J. Kubesch

Pam Snepp (Advisor)

Dr. Joanne Edmonds (University Advisor)

Ball State University
Muncie, Indiana

April 1999
Graduation date: May 8, 1999
This thesis will serve as a culmination of my activities and unique experiences as a member and leader of the Indiana Junior Angus Association (IJAA). It is a “capstone” project because it not only combined major aspects of my education, but also separate parts of my life. My Mathematics and Foundations of Business minors have proven useful in my position as IJAA treasurer since 1994. Through a journal-type review of my actions and responsibilities, I hope to describe the many lessons I have learned that went beyond my classrooms and activities.

My involvement with the IJAA began at the age of nine, and has continued through my college years. The hands on and real world experiences provided an opportunity for me to expand my horizons while becoming familiar with the workings of a non-profit organization.

For the past two years I have played an integral part in the planning and production of the 1998 National Junior Angus Show, which was hosted in Indianapolis by the Indiana Junior Angus Association. The final budget was over $110,000, with $30,000 of income from an Indiana Livestock Promotion and Development Fund grant.

This thesis will highlight the following:

1) Goals and activities of the National and State Junior Angus Associations
2) The purpose of the Indiana Livestock Promotion and Development Fund, and our application process
3) My book keeping style, investments made, and fund raising of the organization
4) Committee chairs and activities fundamental to hosting a successful show
5) The reimbursement process associated with the Indiana Livestock Promotion and Development Fund
July 20-25, 1998

Indianapolis, Indiana
Indiana State Fairgrounds
NJAA members will “Hoop It Up” in Indianapolis

Young Angus enthusiasts from across the United States will travel to Indianapolis July 20-25 for the largest, most exciting Angus event of the year — the 1998 National Junior Angus Show (NJAS).

The Indiana Junior Angus Association spent more than a year planning for this year’s NJAS, themed “Hoop it up in Indiana.” The event, which has grown to be the largest single-breed beef cattle show in the world, will be held at the Indiana State Fairgrounds.

Junior Angus breeders from more than 40 states are expected to enter cattle in the five-day event. In addition to the livestock competitions, leadership contests and educational seminars will be held for all National Junior Angus Association (NJAA) members, providing young Angus breeders from all parts of the United States the opportunity to compete — with or without cattle.

More than 100 contestants are expected to compete for the title of “Top Showman” in the finals of the 32nd National Junior Angus Showmanship Contest.

Six Angus leaders will be elected as directors of the NJAA Board at the annual meeting of the NJAA. Other contests include a public speaking contest, with both prepared and extemporaneous divisions, and team sales competitions, as well as the Certified Angus Beef® Cook-Off, photography and poster contests.

Exhibitors must be junior members of the American Angus Association. To compete, they must be 9 years old, but not yet 21, by Jan. 1, 1998. Applications for transfer of the animals to the junior members must be postmarked by May 15. Applications of registrations of breed-and-owned animals and all entries must be postmarked by June 1.

For entries or more information on the NJAS, contact:

Junior Activities Department
5201 Frederick Blvd.
St. Joseph, MO 64506
(816) 383-5100
E-mail: angus@angus.org

Cook-Off to celebrate 15th anniversary

Entries are now being taken for the 15th All-American Certified Angus Beef Cook-Off. This event, coordinated by the American Angus Auxiliary and the National Junior Angus Association (NJAA), will be held Tuesday, July 21, at 2:30 p.m.

The event has grown over the years as it has traveled location to location with the National Junior Angus Show. For the last several years, more than 100 individuals have cooked, sung and danced to explain the merits of Certified Angus Beef product to judges and spectators.

Steve Hadley, Sous Chef Service of Indianapolis, will provide the cuts of Certified Angus Beef to any group entering.
the contest. Entries must be received by June 1 to assure specific cuts can be obtained. Any cut of beef can be used.

Juniors must cook in teams of at least two, but no more than four persons. No more than one team may represent a state in each age division. Grills will be provided by the Indiana Angus Association, but any cooking unit may be used if the contestant provides the unit.

Teams of judges will evaluate the entries in four age divisions — 9-13; 14-17; 18-21; and an adult division for those over 21 years of age.

The teams will compete for awards in recipe and showmanship categories. Overall winners in each division will be named.

In keeping with the creative nature of the contest, teams are judged on the skit, costumes and presentation, as well as the Certified Angus Beef they serve.

Typed recipes, including directions for preparation, and names, complete mailing addresses and ages of team members should be sent by June 1 to Cook-Off chairwoman: Anne Patton Schubert, 4040 Taylorsville Rd., Taylorsville KY 40071. For more information, contact Anne at: (502) 477-2637 or (502) 477-2663.

NJAA seeks donations for Silent Auction

Are you searching for unique Angus merchandise or collectibles and a way to boost Angus youth programs? Then you should check out the Angus Foundation Silent Auction at the NJAS.

The auction is a fundraiser for the Angus Foundation, which supports educational programs and activities for NJAA members.

The NJAA Board is asking each state to donate at least two items for the 1998 Silent Auction. The state whose item raises the most money for the Angus Foundation will be awarded a $100 prize. States associations that will not have representation at the NJAS can send their items to the American Angus Association office by July 1.

For more information, contact the junior activities department at (816) 383-5100.

CONTINUED ON NEXT PAGE
### 1998 National Junior Angus Show • Indianapolis • July 19–25

**SCHEDULE OF EVENTS**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>SUNDAY, JULY 19</td>
<td>Evening: Cattle may begin arriving, but will be restricted to tie outs</td>
</tr>
</tbody>
</table>
| MONDAY, JULY 20 | 8 a.m. Facilities available for stalling  
 | 10 a.m. Begin check-in  
 | Afternoon: Tour of Indianapolis Speedway — on your own  
 | 2 p.m. Advisor meeting  
 | 7:30 p.m. NJAA Board Meeting                                                                 |
| TUESDAY, JULY 21 | 7 a.m. Omelet breakfast sponsored by the Ohio Angus Association  
 | 9 a.m. Continue check-in and stalling  
 | 10:30 a.m. Queen’s Luncheon — Indianapolis Zoo, Dolphin Pavilion  
 | Certified Angus Beef Program Seminar — new products  
 | 11 a.m. Indianapolis Speedway tour — buses available  
 | Noon: Deadline for check-in and stalling  
 | 1:00 p.m. Exhibitor meeting — Pepsi Coliseum  
 | 2:30 p.m. Certified Angus Beef™ Cook-Off Contest — Home & Family Arts Building  
 | 4 p.m. Teams sales competition and quiz bowl contest sign-up — show office  
 | 5 p.m. Evening meal — hosted by Illinois and Wisconsin Associations  
 | 6:30 p.m. Opening ceremonies — Pepsi Coliseum  
 | 8 p.m. Junior and adult social — “Hoopin’ it up in the Street”  
 | D.J., dancing, popcorn, pretzels and soft drinks. Basketball stars sign autographs. |
| WEDNESDAY, JULY 22 | 7 a.m. Pancake breakfast sponsored by American Angus Hall of Fame  
 | 8 a.m. Begin show — Pepsi Coliseum  
 | Steers  
 | Poster contest deadline  
 | Scrapbook contest deadline (Posters and scrapbooks turned in to show office)  
 | 10 a.m. Draw blood on carcass steers  
 | Judge scrapbooks and posters  
 | Continue show — Pepsi Coliseum  
 | Cow-calf pairs  
 | Bred-and-owned bulls  
 | 10:30 a.m. Load carcass steers  
 | Noon: Open silent auction  
 | 2 p.m. Extemporaneous public speaking preparations — Home & Family Arts Building  
 | Extemporaneous public speaking contest  
 | 3–5 p.m. Angus Herd Management System (AHMS) seminar  
 | Certified Angus Beef Program seminar  
 | 5:30 p.m. Evening meal  
 | 6:30 p.m. NJAA candidate/delegate dinner and interview session — Omni North hotel |
| THURSDAY, JULY 23 | 8 a.m. Resume show — show arena  
 | Bred-and-owned heifers  
 | 9 a.m. AHMS private demonstrations  
 | 12:30 p.m. Showmanship orientation and photo session — Pepsi Coliseum  
 | 2 p.m. Team sales competition — Pepsi Coliseum  
 | 4 p.m. Public speaking contest — Home & Family Arts Building  
 | 5 p.m. Evening meal — sponsored by the Kentucky and Texas Associations  
 | 6 p.m. Quiz bowl contests  
| FRIDAY, JULY 24 | 8 a.m. Resume show — Pepsi Coliseum  
 | Owned heifers (first three divisions)  
 | 11 a.m. Presentation of Advisor of the Year Award and Honorary Angus Foundation Award  
 | 1:30 p.m. Showmanship preliminaries — Pepsi Coliseum  
 | 3:30 p.m. NJAA elections  
 | 5 p.m. Evening meal  
 | 6:30 p.m. NJAA Awards Function  
 | 9–12 p.m. Junior social/dance — Pioneer Out Land Pavilion  
 | Adult social  
| SATURDAY, JULY 25 | 7 a.m. Breakfast  
 | 8:30 a.m. Showmanship finals and awards presentation  
 | 9:30 a.m. Resume show  
 | Remainder of owned heifers  
 | State groups  
 | 10 a.m. Close silent auction  

### Places to Visit

- **Indianapolis Zoo**  
  The zoo features Indiana's largest aquarium; daily dolphin shows; the Deserts Diorame with free-roaming lizards and birds; “Edzootainment;” and seasonal elephant, pony, trolley, train and carousel rides.  
  1200 W. Washington St.

- **The Children’s Museum of Indianapolis**  
  The world's largest children's museum invites you to dig for fossils or a dinosaur, explore an authentic mummy tomb, hop a ride on its turn-of-the-century carousel and sail through the cosmos in its planetarium. Discover the new Science Gallery and IWERKS CineDome Theater.  
  3000 N. Meridian St.

- **Hook’s American Drug Store Museum**  
  Step into history in this mid-19th Century American drugstore located on the Indiana State Fairgrounds. From the ornate pharmacy to a quaint, but operating soda fountain, nothing is spared to bring visitors in touch with what once was the family health center and social hub of hometown America. Old-time candies, souvenirs, novelties and soda fountain treats will be for sale.  
  1180 E. 38th St., Indiana State Fairgrounds

- **Eiteljorg Museum of American Indians and Western Art**  
  Home to one of the nation's finest collections of American Western and Native American art and artifacts.  
  500 W. Washington St.

For more information about Indianapolis, call 1-800-824-INDY or visit the web site: www.indy.org.
Where to Stay

<table>
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<th>HOTEL/MOTEL</th>
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<tbody>
<tr>
<td>Hampton Inn</td>
<td>(317) 576-0220 (317) 849-4338 FAX</td>
<td>$79</td>
</tr>
<tr>
<td>Holiday Inn</td>
<td>(317) 578-9000 (317) 578-9684 FAX</td>
<td>$85</td>
</tr>
<tr>
<td>Holiday Inn Express</td>
<td>(317) 578-2000 (317) 578-1111 FAX</td>
<td>$69</td>
</tr>
<tr>
<td>Best Western — Luxbury Inn</td>
<td>(317) 842-9190 (317) 577-1599 FAX</td>
<td>$70</td>
</tr>
<tr>
<td>Signature Inn</td>
<td>(317) 849-8555</td>
<td>$74</td>
</tr>
<tr>
<td>Fairfield Inn by Marriott</td>
<td>(317) 577-0455</td>
<td>$69</td>
</tr>
</tbody>
</table>

When making reservations ask for American Angus block.

1988 Show Judges

- **Owned heifers** — Knic Overpeck, Clintondale, Ind.
- **Bred-and-owned heifers, bulls and cow-calf pairs** — Dr. David Nichols, Manhattan, Kans.
- **Steers** — Don Boggs, Brookings, S.D.
- **Showmanship** — Paul Hill, Brookwell, Ohio; Ryan Cotton, Clarksville, Ga.; and Angie Siemens, New Glarus, Wis.

What's a Hoosier?

That's the question most asked by Indiana visitors. No one seems to know exactly where the word “Hoosier” (hoo-zhur) came from, but there are plenty of stories on its origin — 3, at last count. Here are a couple of the more popular theories:

- **Early pioneers** used to answer knocks on their cabin doors by saying, “Who's there?” This greeting became the nickname for Indiana residents.
- **Indiana settlers** were well-known for their ability to hush anyone who did not agree with them. This was generally done with fists instead of with debates. The settlers were called “Hushers.” With a southern Indiana drawl, “Hushers” is pronounced like “Hoosiers.”
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INTRODUCTION

The Junior Activities Department of the American Angus Association (AAA) was started in 1956. Its purpose then was to encourage young people to become involved with Angus steer and heifer projects. Today that purpose has expanded to include more projects and programs that help juniors develop their skills and character.

There are presently more than 10,000 active junior members from all parts of the United States and Canada. There are also approximately 65 state, regional, and local Junior Angus Associations active throughout the country. These groups, with the assistance of the AAA, meet regularly, sponsor shows and field days, and take an active part in the Angus business and promotion of the breed. The director of junior activities for the AAA coordinates all junior programs, and works full time with young people and the National Junior Angus Association Board of Directors.

Twelve outstanding Angus juniors serve each year on the National Junior Angus Association (NJAA) Board of Directors. Every year, six members are elected at the annual meeting held in conjunction with the National Junior Angus Show. During their term, directors develop and carry out programs and events to serve junior members and the Angus breed across the nation. They travel to many parts of the United States on behalf of the NJAA. Travel enables them to meet fellow members and personally share their thoughts and experiences of Angus involvement. They also get first-hand experience at leadership, cooperation, and organization.

Leadership training is readily available and encouraged for all NJAA members. At the local level, it begins with watching and learning. By participating in meetings and volunteering to help with projects and committee work, young members get their first taste of leadership. The NJAA hosts an annual LEAD conference for the purpose of leadership training and development. LEAD stands for
Leaders Engaged in Angus Development. The LEAD conference teaches juniors about the Angus business and the beef industry in general. They also learn about leadership, goal setting and how to improve themselves. NJAA Board Members also conduct leadership training for state and local junior groups. This enables juniors to learn from a Board Member’s experiences and to see first hand how a fellow junior Angus breeder can be successful and contribute to the program.

The annual National Junior Angus Show (NJAS) is a weeklong culmination of all the goals of the AAA. Along with the exhibition of cattle, juniors participate in numerous other activities designed to create positive learning experiences. Projects related to genetics, pedigrees, and carcass data teach about the basics of the Angus industry. Showmanship contests teach the value of proper sportsmanship and help build self-confidence. Members can demonstrate their poise and speaking abilities in public speaking contests. Marketing skills can be enhanced through the team sales competition; where three-member teams attempt to sell an animal to a panel of judges. Photography and poster contests highlight artistic talent. The Certified Angus Beef™ Cook-Off combines tasty beef dishes with original skits.

State pride is apparent at every NJAS, as juniors work together to present the best possible state display. This serves as their platform to spread the news about what their state has to offer, as well as what their state’s Angus industry is all about. State groups also submit scrapbooks of the year’s activities to compete in the scrapbook contest. These are on display all week so spectators and exhibitors can learn more about each junior group and the activities and fun they’ve had.

Fun is an important aspect of the NJAA. The NJAA Board of Directors leads the fun times of their organization as well as the business aspects. A collage of photos was added to the 1998 NJAS
program depicting the year-round fun they enjoyed as an incentive for younger members to strive for
the goal of becoming a NJAA Board of Directors member (included on page 4).

The recent development of the American Angus Association web page has taken the
organization to the cutting edge of technology. Now, all the opportunities available to juniors can be
easily accessed by the click of a mouse. Any questions can be answered rapidly and conveniently via
the Internet by the helpful staff. The cover page of the NJAA web site features fun-filled pictures that
were taken in Indianapolis at the 1998 National Junior Angus Show (included on page 5).
This is the official home page of the National Jr. Angus Association. Be sure to re-visit often for new links and features.

- About the National Jr. Angus Association
- NJAA Board of Directors
- National Jr. Angus Show
- LEAD Conference
- Scholarships and Awards
- Show Entry Information
- Important Dates and Deadlines
- NJAA Internship Information
- Angus Clothing and Hats

Return to American Angus Association
Indiana Livestock Promotion and Development Fund

“The Indiana Livestock Promotion and Development Fund is designed to aid, encourage and promote the development and improvement of the livestock industry throughout Indiana.” This is the purpose of the Livestock Promotion and Development Fund as stated by Lieutenant Governor and Commissioner of Agriculture Joseph E. Kernan. The fund was established by the Indiana General Assembly and is administered by the Office of the Commissioner of Agriculture (OCA). Since it’s inception, this fund has awarded 64 grants for a total of $657,590.00, according to the OCA.

The advisor for the Indiana Junior Angus Association, Pam Snepp, became aware of this fund through a news release in 1997 (included on page 8), shortly after Indiana’s bid to host the 1998 NJAS had been accepted. The very detailed application form required listing objectives, benefits for the industry and State of Indiana, and historical background of project. Upon reviewing those categories related to the NJAS, it was clear that our project was ideally suited for a grant from this fund.

We were literally the first organization to apply for money from this fund. Due to the fact that the program itself was a brand new concept, finalization of all criteria was not complete. In addition, the OCA was changing hands and there was excess confusion. As a result of these extenuating circumstances, our initial request for funds was denied.

I worked closely with Pam compiling our revised application (included pages 9-12), in an attempt to receive funding for our quickly approaching show. We projected that our event would draw in over 4,000 attendees throughout the week. Our detailed objectives, benefits, and goals outlined our plans for the development and improvement of the Angus industry and the State of Indiana through various activities. By providing tours of local farms and famous Indianapolis attractions to participants, we planned to showcase more than simply our State Fairgrounds to out of state visitors.
In order to receive this grant, we believed it important to incorporate many Indiana commodities into our weekly events. Our application highlighted our efforts to work with the Indiana Junior Beef Cattle Association, FFA, and various county pork and dairy associations.

We also included costs of past shows and donations from their respective State Governments in the history portion of our application. We wanted the OCA to feel as though Indiana would be missing an important opportunity if the IJAA did not host this event, and that we would be unable to do so without their support. The basis for how much money we needed was supported by my past financial records as treasurer and estimated budgets for expenses (as detailed on pages 10-11). The foundation for the “Hoop it up in Indiana ‘98” project was the budget that was developed at this stage in the planning process.

Our request for funding had to be broken down into specific areas. It would have been much simpler, as treasurer, to ask for and receive $54,050 to spend on any and all miscellaneous expenses. Due to the structure of the fund, we were forced to estimate costs in very specific areas, provided by the OCA, and then each was considered separately for funding.

We were elated to receive the letter of acceptance (included on page 13). Only $30,000 of our request was granted, and specific amounts had been determined in the various categories. A spreadsheet breaking down amounts requested and grant funds approved in each category provided a foundation for our final budget (included on page 14). Due to stringent guidelines, my record keeping had to be flawless. Nevertheless, we were excited that our dream of hosting the 1998 NJAS could now become a reality.
NEWS RELEASE
State of Indiana
Office of the Commissioner of Agriculture
Frank O'Bannon, Governor
Joseph E. Kernan, Lieutenant Governor and Commissioner
Joseph R. Pearson, Assistant Commissioner

OFFICE OF THE COMMISSIONER OF AGRICULTURE ACCEPTS APPLICATIONS FOR INDIANA LIVESTOCK PROMOTION AND DEVELOPMENT FUND

(INDIANAPOLIS) — Lieutenant Governor Joe Kernan, Indiana's Commissioner of Agriculture, announced today that the Office of the Commissioner of Agriculture (OCA) has applications available for the Indiana Livestock Promotion and Development Fund.

"The Indiana Livestock Promotion and Development Fund is designed to aid, encourage, and promote the development and improvement of the livestock industry throughout the state," said Kernan. "The funds may be used in a variety of ways including livestock expositions, sales, conventions and expansion into new or existing markets."

The fund was established by the Indiana General Assembly and is administered by the OCA. The OCA must receive all applications on or before September 15, 1997. Applicants will be notified of their status in October.

Various livestock associations, county fair organizations and other groups interested in livestock are encouraged to apply to the Indiana Livestock Promotion and Development Fund. For further information or to request an application, contact Pam Bright at 317/232-8769.

— 30 —
State of Indiana Livestock Promotion Fund Request

Indiana Junior Angus Association:

Don and Pam Snepp
Indiana Junior Advisors
10089 S. 600 W.
Edinburgh  IN  46124
812-587-5307

Indiana Junior Advisors:

Tracey Ramsey
IJAA President
4383 W.Co. R. 600 S.
Frankfort, IN 46041
765-324-2652

Junior Show Coordinators:

Deanna Bloom
722 N. 625 E.
Westville, IN 46391
219-462-7912

Beth Patton
RR 4 Box 257
Crawfordsville, IN 47933
765-339-4578

Event: National Junior Angus Show
800-900 participants
$136,550.00 total project cost

Event dates: July 19-25, 1998
4,000 plus attendees
$50,000.00 funding request

1998 National Junior Angus Show

Objectives

1. The Indiana Angus Association is honored to be the hosts of the 1998 National Junior Angus Show. We know that this event will be beneficial to cattlemen throughout the state. Any purebred show benefits the total beef industry as it gives cattle feeders, commercial cattlemen, and stockers a wide genetic pool to choose their seedstock from.

2. The purpose of the National Junior Angus Show isn't just exhibiting cattle. Our goal is to open minds and create positive learning experiences in a fun and friendly atmosphere for juniors and adults. Encouraging youth to continue in agriculture in various capacities as adults.

3. As Angus breeders, we use this event to educate youth and adults on genetics, pedigrees, carcass data, and the Certified Angus Beef Program. Knowledge empowers us as beef cattle producers to make informed decisions and produce a better beef product for consumers.

4. An event of this nature develops leadership skills and responsibility in youth. It provides a wide variation of educational opportunities, contests, and seminars for Indiana youth as well as youth throughout the nation.

5. We feel that state funding would strengthen and enhance the image of Indiana's support for their agricultural community on a national level.

Benefits

1. Useful in Indiana tourism promotion. This event will draw Angus breeders and other interested persons from across the United States, Canada, Australia, and South America. These exhibitors and their families will be staying in hotels, eating at restaurants and seeing the sights of Indianapolis and Indiana.
2. To promote Indiana products and companies through donations and sponsorships. We will coordinate activities with the Indiana Beef Cattle Association to promote all cattle, and involve several other agriculture related industries. We hope to serve one free meal to participants and their families using Indiana produce and beef. The entire agriculture industry will benefit from this show.

3. We have approached the Indiana Junior Beef Cattle Association about serving ribeye sandwiches and some FFA groups about keeping the barn aisles and showing clean. We would also like to get other agriculture commodities involved by using county pork or dairy associations as food service operators if allowed by the State Fair contract.

4. We plan to have booth and tradeshow space available for university promotion, beef related agricultural advertising and promotion, and retail merchandising. This event usually draws beef pharmaceutical companies, animal feeds, insurance, embryo transplant, semen companies, and computer program suppliers, just to name a few.

5. Indiana Angus breeders may organize farm tours to gain national exposure for the Indiana Angus Cattlemen. These farm tours boost Indiana’s marketing potential by introducing nationally renowned cattle businessmen to several progressive Indiana breeding programs enlarging their potential customer list.

6. The National Junior Angus Show would be an effective additional use of the existing buildings and facilities at the State Fairgrounds.

7. The National Junior Angus Show increases opportunities for junior growth and development. The future of the beef cattle industry depends on how well we educate our youth on environmental issues, marketing, production, and sales. Giving our youth strong roots in the beef cattle industry will help them develop their wings to explore the rest of the world with confidence.

History

The National Junior Angus Show began in 1969. It has been hosted by states as far west as Nebraska and Kansas, as far east as Ohio, as far south as Georgia and Texas, and as far north as Michigan and Wisconsin. Indiana hosted this event in 1987 at the Indiana State Fairgrounds and we are excited about taking our turn again in 1998. This event is the largest single breed beef show in the world. It draws in excess of 4,000 people from the United States, Canada, Australia, and South America. The youth participate in the showing, speech contests, poster contests, photography, team sales competition, beef cook-off contests, scholarship awards, conferences, seminars, showmanship, and as candidates for the National Junior Board. Events like this in the Angus Association help develop a life long interest in cattle and agriculture. The conferences, seminars, and people to people contacts develop committed, environmentally aware, productive citizens as well as good cattlemen and women.

Iowa hosted the national show in 1994 with 845 head of cattle and 496 exhibitors. The Iowa Department of Agriculture donated $5,000.00 and facility rental to this event. The total cost of the event was $76,587.58. Kentucky hosted the show in 1995 with 924 head of cattle and 510 exhibitors. Their Department of Agriculture presented the Kentucky Juniors with a check for $15,000.00 at the opening ceremonies of the show. The total cost of hosting this event was $90,000.00. The 1996 show was hosted by Missouri in Kansas City for $81,000.00 excluding bedding and clean up. There were 1,042 head of cattle shown and 564 exhibitors participating. Georgia hosted the 1997 show. Numbers were down slightly at the show in Perry, Georgia because of it’s extreme southern location, with 659 head of cattle and 384 exhibitors. We expect greater participation when the show comes to “The Crossroads of America”, Indiana, in 1998. We project 1,200 head of cattle and 800 junior participants.
The Indiana Junior Angus Association (UAA) consists of nearly 150 members 10 to 21 years of age. These Jr. members have been raising funds for this event since 1994 with the help of generous Indiana Angus Breeders. They have been learning by doing. They are developing skills through their fund-raising activities that will benefit them the rest of their lives. But the cost of hosting a national show is overwhelming and we would appreciate some state assistance through the State of Indiana Livestock Promotion Fund.

If this funding is not available, the UAA will have to concentrate their efforts on more fund-raising or share the cost of hosting this event with a neighboring state. We have considered the possibility of hosting this event with Kentucky in Louisville whose facility is less expensive than the Indiana State Fairgrounds, and it is air conditioned. The UAA members are proud of their state and wish to showcase their cattle on a national level in Indiana.

In order to offer the National Junior Angus Association a first rate Junior National Angus Show in Indianapolis, IN from July 19-25, 1998, the Indiana Angus Association feels that the following expenses are essential and consistent with the shows in Kansas ($63,345.00), Kentucky ($90,626.77), and Missouri ($81,000.00 +).

**UAA Income**

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<tr>
<td>LJAA Fund-raisers &amp; Membership Dues 1994-1996</td>
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<td>LJAA certificate of deposit</td>
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<td>The following income is estimated.</td>
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<tr>
<td>Northern Indiana Angus Association Donation (pledged)</td>
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<tr>
<td>Show Catalogue Advertising Sales</td>
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<tr>
<td>Exhibitor Bedding Charge</td>
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<tr>
<td>Trade Show &amp; Booth Space Rental</td>
<td>$2,000.00</td>
</tr>
<tr>
<td>Donations from participating states (optional)</td>
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</tr>
<tr>
<td>Total estimated income</td>
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</table>

**Budget Expenses**

All of the following items are included in the capped and fixed price of $30,000.00 from the Indiana State Fairgrounds to the American Angus Association (AAA). The national association will be responsible for these costs:

- Setup & Labor / Cleanup & Labor (McCarty)
- Electrical & Sewage
- Ermco Setup
- Manure & Trash Removal (BFI)
- Facility Charge (including 65-70 tables and chairs)
  (Pepsi Coliseum, Our Land Pavilion, South Pavilion, West Pavilion, and Open Air Arena)
- Tie-out space & trailer tie-out space
- Washrack space (extra between West and South Pavilion)
- Security (1 person patrolling fairgrounds) & Restroom Cleaning
Total Expenses to AAA for facility rental $30,000.00

All premiums and cattle judges fees are paid by the American Angus Association with entry fee funds. Income and expenses usually offset one another.

State associations sometimes choose to help serve or sponsor breakfasts or lunches. At this time we do not have any concrete information from these states. The juniors have made contact with state associations and are waiting for their replies. The free evening meal is very expensive, so the Indiana Junior Angus Association will solicit corporate donations or sponsorships to offset this $18,000.00 cost.

IJAA Expenses

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<tr>
<th>Hospitality</th>
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<td>Opening Ceremonies</td>
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<td>Exhibitor gifts from Indiana 800-900 @ $10.00</td>
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<tr>
<td>Adult Social and youth socials</td>
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<tr>
<td>Queens Luncheon &amp; Gifts</td>
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<tr>
<td>Rolled Roofing (cover slick floors so cattle won’t fall)</td>
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<td><strong>Total IJAA Expenses</strong></td>
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Requested Funding from Livestock Promotion Fund

| Equipment rental (scales, gates, chutes, forklifts, skidloaders) | $ 3,200.00 |
| Women’s Building (speech and cook-off contests) | $ 2,000.00 |
| Fire Marshal Permit | $ 100.00 |
| Event Decorating (tradeshow, showring, contests) | $ 5,000.00 |
| Show Logo | $ 500.00 |
| Show Catalogue Printing | $12,000.00 |
| Advertising & Sign printing (show publicity) | $ 2,600.00 |
| Postage & office expenses | $ 1,200.00 |
| Exhibitor awards for class winners 110-120 classes | $ 4,000.00 |
| Contest winner awards (speech, poster, photo, cook-off) | $ 2,000.00 |
| Education, Seminars, Speakers | $ 1,850.00 |
| Worker caps, T-shirts, name tags | $ 2,000.00 |
| Bedding (bark), Showring (sawdust) | $12,200.00 |
| Daily Services (vet., barn/showring clean up) | $ 3,000.00 |
| Additional security for tie outs and tradeshow | $ 1,400.00 |
| Contest Judges (cook-off, speech, poster, photo, etc.) | $ 1,000.00 |
| **Total** | $54,050.00 |

**Expenses Grand Total** $136,550.00
December 3, 1997

Pam Snepp
Indiana Junior Angus Association
10089 S 600 W
Edinburgh, IN 46124

Dear Pam:

Thank you for your commitment to Indiana agriculture and your interest in the promotion of the livestock industry. Based on evaluation by the recommendation committee and approval by Lieutenant Governor Joseph Kernan, Indiana's Commissioner of Agriculture, I am pleased to inform you that your project "National Junior Angus Show" was approved for funding. The grant was approved in the amount of up to $30,000.00. The actual grant amount will be determined by the actual cost.

Enclosed you will find three copies of the grant agreement, a signature card and a W-9 form that needs filled out and signed. Please read the agreement carefully before signing. You will also find enclosed a copy of a Grant Procedures Manual to assist you in completing the forms.

All forms should be returned promptly to my attention for processing. If you have any questions, please do not hesitate to give me a call at 317/232-8769.

Once again, thank you for your commitment to Indiana agriculture, and good luck with your event.

Sincerely,

Pam Bright
Program Director
<table>
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<tr>
<th>PROJECT COST</th>
<th>GRANT FUNDS REQUESTED</th>
<th>OTHER FUNDS</th>
<th>TOTAL PROJECT COSTS</th>
<th>GRANT FUNDS APPROVED</th>
<th>MATCH FUNDS NEEDED</th>
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BOOK KEEPING

By using Quicken Special Edition™ software, I was able to log each check written and deposit made into appropriate categories. In my early years as UAA treasurer, before this project was in the works, I often dealt with bags of money and unclear records. At the beginning of my second term, when hosting the 1998 NJAS was first considered, I took steps to regulate our record keeping and check writing process. I explained to younger members, who enthusiastically helped with various forms of fund raising, how important it was to keep separate “piles” of money for each project. Checks were only written for reimbursement after the proper receipts were produced and the expenditure was clearly explained.

Once “Hoop it up in Indiana ’98” became a reality, it was necessary to open a separate checking account strictly for show expenditures and income. Our UAA account contained money for the business of our own association, as well as income earned by early fund raising efforts in hopes of securing the bid for the 1998 NJAS. As treasurer, I divided it appropriately and established a “Hoop it up in Indiana ‘98” checking account at First Merchants Bank in Muncie, Indiana (a copy of a bank statement is included on page 17). This became vital to our successful reimbursement process with the State of Indiana.

The register report (included on pages 18-24) displays in chronological order the book keeping process I used for the entirety of this project. Every check written and deposit made is listed in the register report. The early entries, dated January 15, 1998, that do not have check numbers represent the “total” for that category transferred from the IJAA checking account. Note the dramatic increase in activity during June and July (the dates for the 1998 NJAS were July 20-25).

Twenty-four people from all across Indiana served on various committees, complicating my job as treasurer. There are occasionally several entries under one check number in the register report. This represents one person seeking reimbursement for expenditures related to several different committees or budget categories.
It was vital to keep record of expenses separately, even though the money was paid to only one person. Using Quicken™ to sort the individual entries, I was able to create a category report (included on pages 25-38). The category report was the most helpful tool in monitoring the progress of the budget. It was the report I often faxed, mailed, or brought to my advisor Pam at our meetings.

Committee chairs found this report useful because all paid expenses were listed together under a category heading. They were able to easily tell if I had received and paid a bill related to their portion of the project, and when. Abbreviations and words entered under the “Description” and “Memo” columns of these reports were my way of distinguishing specific entries, and allowed me to answer questions from just my report, without referring to the filed-away invoices.

Roughly 85 percent of my contact with the committee chairs was through the mail. For two years, my tiny mailbox was crammed with letters containing checks and receipts from across Indiana and invoices from companies all over the country. It was a high priority to attend to important mail on a daily basis, and keep my activities organized. I carefully filed statements, canceled checks, and correlating invoices to ensure easy application for reimbursement from our Indiana Livestock Promotion and Development Fund grant following our event.
PAYING YOUR BILLS IS AS EASY AS PICKING UP YOUR PHONE.
ASK US ABOUT EZ TELLERLINE BILL PAY.

<table>
<thead>
<tr>
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** ENDING BALANCE 8/27/98 **

| BEGINNING BALANCE 7/31/98 | 38,535.76 |
| DEPOSITS / MISC CREDITS 7 | 8,192.00 |
| WITHDRAWALS / MISC DEBITS 26 | 28,391.11 |
| SERVICE CHARGE | 5.00 |
| INTEREST PAID | 41.01 |
| INTEREST PAID YEAR TO DATE | 303.94 |
| AVERAGE COLLECTED BALANCE | 27,416 |
| MINIMUM BALANCE | 17,556 |

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<th>DATE</th>
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<th>AMOUNT</th>
<th>CHECK NO.</th>
<th>AMOUNT</th>
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TOTAL ENCODURES
**REGISTER REPORT**

1-15-98 through 3-26-99

**HOOP it up in Indiana '98**

**BALANCE 1/14/98**

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<th>Memo</th>
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<td>J V Team</td>
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**TOTAL 1/15/98 - 3/26/99**  
$3,467.09

---

**BALANCE 3/26/99**  
$3,467.09

---

**TOTAL INFLOWS**  
$121,455.12

**TOTAL OUTFLOWS**  
-$117,988.03

---

**NET TOTAL**  
$3,467.09
ITEMIZED CATEGORY REPORT  
1-15-98 through 3-26-99  
HOOP IT UP

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Basket Lids

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</table>
Total Int Inc-Interest Income

Invest Inc-Investment Income

1/15/98  DEP  Shelby Co Income  total  Invest Inc  x  1179.90 

Total Invest Inc-Investment Income  $1,179.90

J V Team-$250 level of donation

1/15/98  DEP  Umbarber /M&G  $250 each  J V Team  x  500.00 
4/29/98  DEP  W.VA.J. A.  Donation  J V Team  x  250.00 
6/9/98  DEP  Virginia J.A.A.  Donation  J V Team  x  250.00 
6/26/98  DEP  Purdue Foundation  Quiz bowl awards  J V Team  x  384.00 
7/13/98  DEP  Michigan J.A.A.  Donation  J V Team  x  250.00 
7/13/98  DEP  Michigan A.A.  Donation  J V Team  x  250.00 
7/16/98  DEP  Poultry Assoc.  bkfst burritos  J V Team  x  363.00 
7/21/98  DEP  Alabama J.A.A.  Donation  J V Team  x  250.00 

Total J V Team-$250 level of donation  $2,497.00

Membership dues-previous dues *.75

1/15/98  DEP  membership dues  3/4 of total  membership dues  x  2309.25 
2/1/98  DEP  membership dues  membership dues  x  90.00 
2/9/98  DEP  membership dues  membership dues  x  30.00 
4/2/98  DEP  membership dues  Sherman  membership dues  x  30.00 

Total membership dues-previous dues *.75  $2,459.25

Misc. Fund raising - previous donations and fund raising

1/15/98  DEP  donation/fund raising total  Misc. Fund raising  x  5847.19 
3/20/98  DEP  Fink Embryos  8 from national  Misc. Fund raising  x  3999.00 
4/8/98  DEP  21st century semen  Wagners-Futurity  Misc. Fund raising  x  625.00 
4/8/98  DEP  2 McGraw Embryos  Wagners-Futurity  Misc. Fund raising  x  850.00 

Total Misc. Fund raising-previous donations and fund raising  $11,321.19
**National T's-selling attitude shirts98**

1/15/98  DEP  National T's  total  National T's  x  1747.00
1/16/98  DEP  National T's  National T's  x  20.00
1/22/98  DEP  National T's  transfer/omitted  National T's  x  36.00
2/1/98  DEP  National T's  National T's  x  30.00
2/9/98  DEP  National T's  National T's  x  12.00
3/20/98  DEP  National T's  National T's  x  79.00
5/8/98  DEP  National T's  National T's  x  12.00
6/8/98  DEP  National T's  National T's  x  130.00
7/21/98  DEP  National T's  National T's  x  20.00
7/31/98  DEP  Misc. income  sold during sales  National T's  x  1946.50
7/31/98  DEP  National T's  National T's  x  139.00
8/31/98  DEP  National T's  National T's  x  5.00

------------
**Total National T's-selling attitude shirts98**  $4,176.50

**National-$ FROM HEADQUARTERS**

7/27/98  DEP  AAA  from bank/entries  National  x  20925.00

------------
**Total National-$ FROM HEADQUARTERS**  $20,925.00

**Other Inc-Other Income**

1/22/98  DEP  Singleton donation  Other Inc  x  200.00
3/20/98  DEP  Donation  Pfizer  Other Inc  x  200.00
4/29/98  DEP  Boyd Donation  Other Inc  x  50.00
5/8/98  DEP  Northeast IN A.A. hospitality booth  Other Inc  x  200.00
6/3/98  DEP  Donation  Womack  Other Inc  x  200.00
6/8/98  DEP  Beck Donation  Other Inc  x  150.00
6/17/98  DEP  Donation  Watkins/Ramsey  Other Inc  x  40.00
6/18/98  DEP  South Dakota J.A.A.  Other Inc  x  200.00
7/6/98  DEP  California J.A.A.  Other Inc  x  100.00
7/21/98  DEP  Donation, Kubesch in mem Sam Kauff  Other Inc  x  50.00
7/27/98  DEP  Donation, Otiker in mem Sam Kauff  Other Inc  x  50.00
7/27/98  DEP  Louisiana J.A.A. hospitality booth  Other Inc  x  200.00
7/31/98  DEP  Ward left over cash  Other Inc  x  42.47
7/31/98  DEP  Donation, Knott in mem Tom&Roger  Other Inc  x  200.00
8/4/98  DEP  Snepp - left over see breakdown  Other Inc  x  87.62
### Total Other Inc-Other Income

$1,970.09

### Phonecard sales

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**Total Phonecard sales**

$1,760.00

### Program Ads

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**Total Program Ads**

$21,300.00

### Sell lapel pins-selling hoop it up pins
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<td>lapel pins</td>
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<td>lapel pins</td>
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<td>7/31/98</td>
<td>DEP</td>
<td>lapel pins</td>
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<td>7/31/98</td>
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**Total Sell lapel pins-selling hoop it up pins $332.00**

**Trade Show**

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<tr>
<td>3/20/98</td>
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<td>Trade Show/outside Dariage Show Supply Trade Show</td>
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<td>4/2/98</td>
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<td>Trade Show donate Hagie Trade Show</td>
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<td>DEP</td>
<td>Trade Show</td>
<td>x 1765.00</td>
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<td>x 500.00</td>
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<td>DEP</td>
<td>Purina Mills, Inc. Trade Show</td>
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**Total Trade Show $6,215.00**

**VARSITY-ALL STAR SPONSOR TEAM**

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<td>Corp. Donation N.C.J.A.</td>
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<td>5/17/98</td>
<td>DEP</td>
<td>Select Sires FOOD</td>
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<td>DEP</td>
<td>Tenn. J.A.A. Co-sponsor Fri p.m. VARSITY</td>
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<td>6/3/98</td>
<td>DEP</td>
<td>Kentucky J.A.A. Thurs. meal  VARSITY</td>
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**TOTAL VARSITY-ALL STAR SPONSOR TEAM $2,000.00**

**Voided checks**

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<td>voided check #161 Hospitality Cash Voided checks</td>
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**Total voided checks $1,000.00**

**WCC TESS-auction off heifer**

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<td>WCC TESS total</td>
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<td>WCC TESS transfer/omitted</td>
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<tr>
<td>7/9/98</td>
<td>DEP</td>
<td>WCC TESS</td>
<td>x 2400.00</td>
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Total WCC TESS-auction off heifer $9,100.00

Windshirts-sell extra navy Windshirts

| Date    | DEP  | Selling Wind Shirts | Windshirts | x  | 1450.00 
|---------|------|----------------------|------------|----|---------
| 7/31/98 | DEP  | Selling Wind Shirts  | Windshirts | x  | 1450.00 
| 8/4/98  | DEP  | Selling Wind Shirts  | Windshirts | x  | 265.00  
| 8/31/98 | DEP  | Selling Wind Shirts  | Windshirts | x  | 25.00   
| 9/14/98 | DEP  | Selling Wind Shirts  | Bloom      | Windshirts | x  | 45.00   

Total Windshirts-sell extra navy Windshirts $1,785.00

TOTAL INCOME $121,455.12

EXPENSES

Ads-Advertising

| Date    | 31 | Morris Printing  | shirts   | Ads | x  | -204.76
|---------|----|------------------|----------|-----|----|---------
| 6/25/98 | 147| Angus Journal    | Program  | Ads | x  | -6211.25

Total Ads-Advertising $-6,416.01

Awards-limestone awards

| Date    | 31  | Elliott Special Pr | Limestone | Awards | x  | -2340.00 
|---------|-----|---------------------|-----------|--------|----|---------
| 4/19/98 | 134 | Logo for Elliott/AAA| Pam Snepp | Awards | x  | -9.00   
| 7/14/98 | 158 | Locker Room        | misc. plates | Awards | x  | -1320.00

Total Awards-limestone awards $-3,669.00

Bank Chrg-Bank Charge

| Date    | fees | fees | sc foreign | Bank Chrg | x  | -3.00 
|---------|------|------|------------|-----------|----|--------
| 5/28/98 | fees | fees | sc foreign | Bank Chrg | x  | -5.00 

Total Bank Chrg-Bank Charge $-8.00

31
Charity-Charitable Donations:

8/17/98  205  Indiana State FFA  thank you  Charity: Cash Cont  x  -100.00

---------------
Total Cash Contrib.-Cash Contributions
---------------  $-100.00

Checks

2/1/98  checks  buying checks  Checks  x  -17.00

---------------
Total checks  $-17.00

Cook Off

6/15/98  145  Cathy Watkins  Reimb: Grills  Cook Off  x  -239.70
7/24/98  184  Cathy Watkins  corsage, cups, ice  Cook Off  x  -31.34
7/29/98  188  Cathy Watkins  charcoal  Cook Off  x  -70.40

---------------
Total Cook Off  $-341.44

Decorations

6/6/98  144  Stumps  ring, C. Long  Decorations  x  -125.00
6/18/98  146  Connie Long  reimb, wholesale  Decorations  x  -335.52
7/24/98  175  Barb Jackson  opening ceremonies  Decorations  x  -7.86
7/24/98  175  Connie Long  Decorations  x  -358.76
8/5/98  201  Geo E. Fern Co.  signs, pipe, drapes  Decorations  x  -7153.75
8/31/98  210  Engledow Inc  Plants  Decorations  x  -3150.00

---------------
Total Decorations  $-11,130.89

Education

7/24/98  1 Cathy Watkins  supplies, Quiz Bowl  Education  x  -15.46

---------------
Total Education-Education  $-15.46
Food

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<td>7/15/98</td>
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<td>Marsh</td>
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<td>7/21/98</td>
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<td>Pam Snepp</td>
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<td>Penny Ramsey</td>
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<td>8/31/98</td>
<td>166</td>
<td>Ohio Junior Angus</td>
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<td>9/14/98</td>
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<td>Pam Snepp</td>
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Total food $-9,362.19

Gifts-Gift Expenses

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<td>In-De Custom Embroidery jackets</td>
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<td>Cathy Watkins p.corn, bags</td>
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Total Gifts-Gift Expenses $-10,311.85

Grounds Committee

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<td>8/31/98</td>
<td>176</td>
<td>ERMCO</td>
<td>Grounds Comm.</td>
<td>-410.00</td>
</tr>
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</table>

Total Grounds Comm. $-20136.80

Hospitality

<table>
<thead>
<tr>
<th>Date</th>
<th>ID</th>
<th>Description</th>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>7/1/98</td>
<td>177</td>
<td>Barb Jackson</td>
<td>Hospitality</td>
<td>-19.00</td>
</tr>
<tr>
<td>7/6/98</td>
<td>178</td>
<td>Mary Ann Ward</td>
<td>Hospitality</td>
<td>-1000.00</td>
</tr>
<tr>
<td>7/15/98</td>
<td>179</td>
<td>A Lot of Fun</td>
<td>Hospitality</td>
<td>-255.00</td>
</tr>
<tr>
<td>7/15/98</td>
<td>180</td>
<td>Mary Ann Ward</td>
<td>Hospitality</td>
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<tr>
<td>7/24/98</td>
<td>181</td>
<td>Barb Jackson</td>
<td>Hospitality</td>
<td>-69.00</td>
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<tr>
<td>7/30/98</td>
<td>182</td>
<td>Richard Ward</td>
<td>Hospitality</td>
<td>-36.23</td>
</tr>
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</table>

33
<table>
<thead>
<tr>
<th>Date</th>
<th>Lanel Pins</th>
<th>Description</th>
<th>Total</th>
<th>Lid Expense</th>
<th>Expense</th>
<th>x</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>7/30/98</td>
<td>Kristen Wood</td>
<td>tea Hospitality</td>
<td></td>
<td></td>
<td></td>
<td>4</td>
<td>-16.74</td>
</tr>
<tr>
<td>8/6/98</td>
<td>Tuttle Orchards</td>
<td>Hospitality</td>
<td></td>
<td></td>
<td></td>
<td>4</td>
<td>-110.00</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Total</td>
<td></td>
<td></td>
<td>4</td>
<td><strong>-2,505.97</strong></td>
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**Invest Exp-Investment Expense**

<table>
<thead>
<tr>
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<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/15/98</td>
<td>Investment</td>
<td>5th 3rd bank</td>
</tr>
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<td></td>
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**Lapel PINS**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>3/20/98</td>
<td>The Green Co</td>
<td>set up fee</td>
</tr>
<tr>
<td>6/3/98</td>
<td>The Green Co</td>
<td>500 lapel pins</td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td></td>
</tr>
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</table>

**Lid expense-buying lids and baskets**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/15/98</td>
<td>Lid Expense</td>
<td>total lid expense</td>
</tr>
<tr>
<td>1/16/98</td>
<td>KS Lanam Co Inc invoice #20535</td>
<td>lid expense</td>
</tr>
<tr>
<td>1/22/98</td>
<td>Lid Expense</td>
<td>transfer, Elaine lid expense</td>
</tr>
<tr>
<td>2/2/98</td>
<td>KS Lanam Co Inc invoice #20538</td>
<td>lid expense</td>
</tr>
<tr>
<td>2/9/98</td>
<td>Lid Expense</td>
<td>Pam, baskets lid expense</td>
</tr>
<tr>
<td>4/2/98</td>
<td>KS Lanam Co Inc invoice #20554</td>
<td>lid expense</td>
</tr>
<tr>
<td>4/13/98</td>
<td>KS Lanam Co Inc invoice #20557</td>
<td>lid expense</td>
</tr>
<tr>
<td>4/24/98</td>
<td>KS Lanam Co Inc invoice #20560</td>
<td>lid expense</td>
</tr>
<tr>
<td>5/6/98</td>
<td>KS Lanam Co Inc</td>
<td>lid expense</td>
</tr>
<tr>
<td>6/3/98</td>
<td>Lids from E. Cassady Pam Snepp</td>
<td>lid expense</td>
</tr>
<tr>
<td>6/5/98</td>
<td>KS Lanam Co Inc invoice #20572</td>
<td>lid expense</td>
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<td>7/20/98</td>
<td>KS Lanam Co Inc</td>
<td>lid expense</td>
</tr>
<tr>
<td>7/21/98</td>
<td>Debbie Hendrickson canceled order</td>
<td>lid expense</td>
</tr>
<tr>
<td>8/4/98</td>
<td>Pam Snepp</td>
<td>postage</td>
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<tr>
<td>9/14/98</td>
<td>KS Lanam Co Inc invoice #20602</td>
<td>lid expense</td>
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<tr>
<td>9/25/98</td>
<td>Kathy Sponseller baskets</td>
<td>lid expense</td>
</tr>
<tr>
<td>12/7/98</td>
<td>KS Lanam Co Inc invoice #20641</td>
<td>lid expense</td>
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-34
### Misc.-Miscellaneous

<table>
<thead>
<tr>
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<th>Description</th>
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<th>Misc.</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/15/98</td>
<td>Hoop it up</td>
<td></td>
<td></td>
<td>-460.25</td>
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<tr>
<td>12/15/98</td>
<td>Wisconsin J.A.A.</td>
<td>reimbursement</td>
<td>Misc.</td>
<td>-1200.00</td>
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<td>3/16/99</td>
<td>Robert Yeend CPA fees</td>
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<td>Misc.</td>
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**Total Misc.-Miscellaneous**  
\(-1,760.25\)

### Open Ceremony-Tuesday P.M. ceremony

<table>
<thead>
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<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>7/21/98</td>
<td>Dave Russel Emcee</td>
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<td>Open Ceremony</td>
<td>-300.00</td>
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<tr>
<td>7/21/98</td>
<td>Laser Image Production light show</td>
<td></td>
<td>Open Ceremony</td>
<td>-800.00</td>
</tr>
<tr>
<td>7/21/98</td>
<td>Marsh flowers</td>
<td></td>
<td>Open Ceremony</td>
<td>-50.40</td>
</tr>
<tr>
<td>8/26/98</td>
<td>Roger Eckstein reimb. wood hoops</td>
<td></td>
<td>Open Ceremony</td>
<td>-30.00</td>
</tr>
<tr>
<td>9/14/98</td>
<td>Indiana State Fair stage hands</td>
<td></td>
<td>Open Ceremony</td>
<td>-1243.00</td>
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</table>

**Total Open Ceremony-Tuesday P.M. ceremony**  
\(-2,423.40\)

### Other Exp-Other Expenses

<table>
<thead>
<tr>
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<th>Misc.</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>7/9/98</td>
<td>Priscilla Wilson Ad copies/phone</td>
<td></td>
<td>Other Exp</td>
<td>-159.07</td>
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</table>

**Total Other Exp-Other Expenses**  
\(-159.07\)

### Phonecard expense-buying phone cards

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Total</th>
<th>Misc.</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/15/98</td>
<td>buying phone cards</td>
<td></td>
<td>Phonecard expense</td>
<td>-131.00</td>
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</table>

**Total Phonecard expense-buying phone cards**  
\(-131.00\)

### Postage-stamps, etc

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Total</th>
<th>Misc.</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/15/98</td>
<td>Postage</td>
<td>postage</td>
<td></td>
<td>-868.39</td>
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<tr>
<td>2/1/98</td>
<td>Ramsey</td>
<td>postage</td>
<td></td>
<td>-13.44</td>
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<tr>
<td>2/9/98</td>
<td>Pam Snepp</td>
<td>postage</td>
<td></td>
<td>-285.88</td>
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<tr>
<td>4/2/98</td>
<td>Sharon Sommers since 1-1-98</td>
<td>postage</td>
<td></td>
<td>-77.57</td>
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<tr>
<td>4/19/98</td>
<td>Postage cash for stamps</td>
<td>postage</td>
<td></td>
<td>-30.00</td>
</tr>
<tr>
<td>5/17/98</td>
<td>Deanna Bloom</td>
<td>postage</td>
<td></td>
<td>-19.20</td>
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35
<table>
<thead>
<tr>
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<th>Name</th>
<th>Description</th>
<th>Amount</th>
<th>Rate</th>
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</thead>
<tbody>
<tr>
<td>6/3/98</td>
<td>Pam Snepp</td>
<td>postage</td>
<td>-3.72</td>
<td></td>
</tr>
<tr>
<td>6/6/98</td>
<td>Sharon Sommers</td>
<td>postage</td>
<td>-63.70</td>
<td></td>
</tr>
<tr>
<td>7/9/98</td>
<td>Priscilla Wilson</td>
<td>Program Ads</td>
<td>-97.56</td>
<td></td>
</tr>
<tr>
<td>8/5/98</td>
<td>Postmaster</td>
<td>stamps/letter</td>
<td>-19.98</td>
<td></td>
</tr>
<tr>
<td>9/14/98</td>
<td>Pam Snepp</td>
<td>lid/special order</td>
<td>-61.40</td>
<td></td>
</tr>
<tr>
<td>12/4/98</td>
<td>Sharon Sommers</td>
<td>postage</td>
<td>-12.39</td>
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</table>

Total postage-stamps, etc $-1,553.23

<table>
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<tbody>
<tr>
<td>4/8/98</td>
<td>Crystal Food Service Lunches, 50%</td>
<td>-364.03</td>
<td></td>
</tr>
<tr>
<td>6/6/98</td>
<td>Indianapolis Zoo balance due</td>
<td>-393.75</td>
<td></td>
</tr>
<tr>
<td>7/14/98</td>
<td>Meridian Kiwians Cookbooks</td>
<td>-880.00</td>
<td></td>
</tr>
<tr>
<td>7/21/98</td>
<td>Markey's Audiovisual Podium/mic</td>
<td>-50.00</td>
<td></td>
</tr>
<tr>
<td>7/24/98</td>
<td>Connie Long</td>
<td>-47.65</td>
<td></td>
</tr>
<tr>
<td>7/31/98</td>
<td>Crystal Food Service balance due</td>
<td>-364.03</td>
<td></td>
</tr>
<tr>
<td>8/4/98</td>
<td>Meridian Kiwians Cookbooks</td>
<td>-120.00</td>
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<tr>
<td>8/4/98</td>
<td>Indianapolis Zoo admission</td>
<td>-444.60</td>
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</table>

Total Queen's Expense $-2,664.06

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<tbody>
<tr>
<td>2/16/98</td>
<td>Illini Swallow Lines BUSES: Queens/tours</td>
<td>-800.00</td>
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<tr>
<td>7/1/98</td>
<td>Illini Swallow Lines balance</td>
<td>-100.00</td>
<td></td>
</tr>
<tr>
<td>8/4/98</td>
<td>Reynolds Farm Equipment skid-steer</td>
<td>-675.00</td>
<td></td>
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<tr>
<td>8/17/98</td>
<td>ERS Radio Rental radios/equip</td>
<td>-611.25</td>
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</table>

Total Rent on Equip-Rent/Vehicle, machines, equipment $-2,405.25

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<th>Date</th>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>7/1/98</td>
<td>Ric Hansen Ent. deposit-DJ</td>
<td>-250.00</td>
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<tr>
<td>7/10/98</td>
<td>Crystal Food Service 50% social</td>
<td>-2418.00</td>
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<tr>
<td>7/24/98</td>
<td>Judy Brown helium</td>
<td>-40.91</td>
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<tr>
<td>7/24/98</td>
<td>Ric Hansen Ent. balance DJ</td>
<td>-245.00</td>
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<tr>
<td>7/24/98</td>
<td>Greg Roland Jr. dance DJ</td>
<td>-550.00</td>
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<tr>
<td>8/4/98</td>
<td>Crystal Food Service Fri p.m.</td>
<td>-2418.00</td>
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36
Total socials Jr&Adt-junior and adult socials $-5,921.91

Street Party-hoop it up in the street

<table>
<thead>
<tr>
<th>Date</th>
<th>Item Description</th>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>7/1/98</td>
<td>Party Time Rental</td>
<td>Street Party</td>
<td>x -832.50</td>
</tr>
<tr>
<td>7/10/98</td>
<td>Kipp Brothers prizes</td>
<td>Street Party</td>
<td>x -969.35</td>
</tr>
<tr>
<td>7/21/98</td>
<td>Jamie Brown misc.</td>
<td>Street Party</td>
<td>x -57.84</td>
</tr>
<tr>
<td>7/21/98</td>
<td>Judy Brown misc.</td>
<td>Street Party</td>
<td>x -193.33</td>
</tr>
<tr>
<td>7/24/98</td>
<td>Greenfield Rotary donation/game</td>
<td>Street Party</td>
<td>x -25.00</td>
</tr>
<tr>
<td>7/24/98</td>
<td>Greenfield Kiwanis donation/game</td>
<td>Street Party</td>
<td>x -25.00</td>
</tr>
<tr>
<td>7/24/98</td>
<td>Shirley Hardware dunk tank</td>
<td>Street Party</td>
<td>x -35.00</td>
</tr>
<tr>
<td>7/24/98</td>
<td>Paul Hart pop</td>
<td>Street Party</td>
<td>x -108.39</td>
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</table>

Total Street Party-hoop it up in the street $-2,246.41

Supplies-Supplies

<table>
<thead>
<tr>
<th>Date</th>
<th>Item Description</th>
<th>Category</th>
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</thead>
<tbody>
<tr>
<td>7/21/98</td>
<td>Pam Snepp misc.</td>
<td>Supplies</td>
<td>x -96.65</td>
</tr>
<tr>
<td>7/21/98</td>
<td>Sharon Sommers misc.</td>
<td>Supplies</td>
<td>x -84.14</td>
</tr>
<tr>
<td>7/24/98</td>
<td>Barb Jackson misc.</td>
<td>Supplies</td>
<td>x -85.37</td>
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<tr>
<td>8/4/98</td>
<td>Barb Jackson paint</td>
<td>Supplies</td>
<td>x -18.14</td>
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</table>

Total Supplies-Supplies $-284.30

T-shirt expense-buying attitude shirts'98

<table>
<thead>
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<th>Item Description</th>
<th>Category</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>1/15/98</td>
<td>National T's expense total</td>
<td>T-shirt expense</td>
<td>x -1288.80</td>
</tr>
<tr>
<td>2/9/98</td>
<td>National T's expense Pam Snepp</td>
<td>T-shirt expense</td>
<td>x -292.90</td>
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<tr>
<td>7/27/98</td>
<td>Morris Screen Printing Attitude shirts</td>
<td>T-shirt expense</td>
<td>x -582.76</td>
</tr>
<tr>
<td>9/14/98</td>
<td>Morris Screen Printing Attitude shirts</td>
<td>T-shirt expense</td>
<td>x -708.75</td>
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</table>

Total T-shirt expense-buying attitude shirts'98 $-2,873.21

Trans. Mem.Dues-transfer of dues to IJAA

<table>
<thead>
<tr>
<th>Date</th>
<th>Item Description</th>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>5/6/98</td>
<td>Indiana Junior Association</td>
<td>Trans. Mem.Dues</td>
<td>x -2459.25</td>
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</table>

Total Trans. Mem.Dues-transfer of dues to IJAA $-2,459.25
<table>
<thead>
<tr>
<th>Date</th>
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<th>Name</th>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>9/25/98</td>
<td>216</td>
<td>Shari Wagner</td>
<td>Welcoming Comm. x</td>
<td>-602.50</td>
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</tbody>
</table>

**Total Welcoming Comm.**

$-602.50

**Total Expenses**

$-117,988.03

**Total Income/Expense**

$3,467.09
INVESTMENTS

When the “Hoop it up in Indiana ‘98” account was established, the total was over $23,000. I spoke with my advisor, and expressed concern about leaving that large of a sum in the checking account when the NJAS was six months away. Clearly a money market account was better suited for a portion of this money, paying higher interest while allowing access to the money. I met with the treasurer of the Indiana Angus Association, and he recommended the “Platinum One Account” at Fifth Third Bank in Greensburg where the adult association invested. We agreed that a $10,000 initial investment would be appropriate, noting that addition or subtraction from this amount would not pose a problem (example of statement included on page 40). To date, this investment has earned over $800 interest for “Hoop it up.”

Another investment was established by a group of officers following the last Indiana-hosted NJAS, in 1986. They invested extra money from their NJAS account in a certificate of deposit at Shelby County Savings Bank. This investment was kept under the control of the Indiana Angus Association, and allocated for use in hosting a future NJAS. After our bid for the 1998 NJAS was accepted, the money reverted to the control of the IJAA. The C.D. was cashed in for easier access. A portion was deposited into the “Hoop it up in Indiana ‘98” checking account, while the majority was invested into a “Now Account” at the same bank, earning a very competitive rate of 5.25% (example of statement included on page 41).
**Fifth Third Bank**
**OF CENTRAL INDIANA**
251 N ILLINOIS ST, SUITE 1000 INDIANAPOLIS IN 46204

<table>
<thead>
<tr>
<th>DATE</th>
<th>AMOUNT</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/11</td>
<td>39.49</td>
<td>INTEREST</td>
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</table>

39.49 IS THE INTEREST EARNED FOR THE STATEMENT PERIOD.

4.63% IS THE ANNUAL PERCENTAGE YIELD EARNED FOR THE STATEMENT PERIOD.

---

**INDIANA JUNIOR ANGUS ASSOC**

**OR DON SNEPP**

**OR POLLY KUBESCH**

1601 N COUNTY RD 200 E

GREENSBURG IN 47240

---

**PLATINUM ONE ACCOUNT**

<table>
<thead>
<tr>
<th>ACCOUNT TYPE</th>
<th>1</th>
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<tbody>
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<tr>
<td>ACCOUNT NUMBER</td>
<td>577-87553</td>
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<tr>
<td>STATEMENT PERIOD</td>
<td>11/11/97 THROUGH 12/11/97</td>
</tr>
<tr>
<td>OFFICE</td>
<td>GREENSBURG</td>
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<tr>
<td>TELEPHONE NUMBER</td>
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<table>
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<tr>
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<td>DAILY BALANCE</td>
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A LOT OF THINGS CAN HAPPEN TO VALUABLES STORED AT HOME, AND MANY OF THEM AREN'T GOOD. PROTECT YOUR VALUABLES FROM THE DANGERS OF LOSS, THEFT, AND FIRE WITH A SAFE DEPOSIT BOX FROM FIFTH THIRD BANK. THEY ARE ON SALE NOW! STOP BY YOUR NEAREST BANKING CENTER TO RENT YOURS TODAY AND START ENJOYING THE PEACE OF MIND YOU DESERVE!
**SHELBY COUNTY SAVINGS BANK, F.S.B.**

**29 E. WASHINGTON STREET**

**SHELBYVILLE, IN 46176**

---

**INDIANA ANGUS JR ASSOCIATION**

**DON SNEPP**

**10089 S 600 W**

**EDINBURGH IN 46124-9427**

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<td>ENDING BALANCE</td>
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<td>13,076.78</td>
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**STATEMENT SUMMARY***

**STATEMENT PERIOD FROM 06-28-98 THROUGH 07-27-98**

0 CHECK TRANSACTIONS

0 WITHDRAWALS

0 DEPOSITS

**EARNINGS FOR PERIOD**

54.91

**EARNINGS YEAR TO DATE**

383.10

**ANNUAL PERCENTAGE YIELD EARNED**

5.25%

**AVERAGE BALANCE:**

13,021.87

**FID# 35-6089854**

---

CALL 317-398-9721 FOR QUESTIONS REGARDING THIS STATEMENT
FUND RAISING

The fund raising attempts of the IIJA members were intense, diverse, and lucrative. Major endeavors included pre-paid long distance phone cards, T-shirt sales, and basket lids. Sponsors were found to offset the cost of set up for the phone cards. Then juniors were let loose selling them all over the country; $10 for 10 minutes (example on page 44). T-shirts were printed and sold for a profit with “attitude sayings” promoting our show. It was the consensus of the juniors that attitude shirts were in style; so various sayings were printed on shirts to be sold. The most popular with juniors nation-wide was: “Just a Show? Just an Angus? I DON’T THINK SO! Indianapolis, IN July 19-25, 1998” (example on page 45).

One of our largest fund-raisers was selling decorative baskets and lids. Several sizes were available with a farm scene burned on top featuring, of course, Angus cattle. For an extra charge they could be personalized with a farm or family name. Approximately $10,000 profit was made from this project alone. For over a year, it was practically impossible for someone to encounter an IIJA member or supporter and not walk away with a phone card, T-shirt, basket lid, or a combination of all three.

There were generous donations of several embryos, semen from various top-of-the-line bulls, and a semen tank that greatly augmented our fund raising. At different events during the year they were sold at auction with all proceeds benefiting “Hoop it up in Indiana ‘98.” A specific example of generosity came from Wilson Cattle Company. They donated a heifer to be auctioned, named WCC Tess G58, and helped find 66 sponsors to “buy” her. Each WCC Tess sponsor donated $100 toward her purchase, and then donated her back to be auctioned once more.
where she raised $2,400. Total profit from this project amounted to $9,100. A picture of WCC Tess, her sponsors, and new owner was printed in the show program (included on page 46).

Sponsors of our show were an extremely important part of our fund raising process. Marketing letters were sent out across the country to potential sponsors (included on pages 47 and 48). In keeping with our basketball theme, various levels of donation were classified as “Dream Team” $1,000 or more, “Varsity Team” $500, or “Junior Varsity Team” $250. Sponsors received different amounts of publicity in return for contributions. These various levels of sponsors were labeled “dedicated team players” and listed in the official show program (included on page 49).

The 140-page show program was almost entirely financed by selling ads within the program. Many supporters from across the country were eager to advertise in the ‘98 NJAS program due to the vast target market their ad would reached. Prices were related to size and positioning in the program. Our farm, P&J Angus, purchased a quarter-page ad near the index (included on page 50). Larger farms purchased many full-page ads, and most demonstrated the encouragement given to juniors during the week long NJAS (example on page 51). Indiana Angus members were offered a less expensive advertising opportunity within the program. For $100, the farm name, address, phone number and directions were listed with a correlating location map for all out of state visitors to view (included on pages 52-53).
Destiny Telecomm International, Inc.
The Greatest Business on the Planet Today!

USE ANY TOUCHTONE PHONE TO CALL ANYWHERE IN THE WORLD

1 DIAL: 1-800-317-0168
2 ENTER PRIVATE CALLING CODE (PIN): 583 005 1810
3 ENTER DESTINATION PHONE NUMBER
   Local or Long Distance Calls: 1 + Area Code + Phone Number
   International Calls from USA: 011 + Country Code + City Code + Phone Number

FOR ADDITIONAL CALLS DON'T HANG UP - PRESS ##

TO USE ENHANCED SERVICES PRESS * THEN LISTEN
   1 Speed Dialing  11 Special Information Services:
   14 Message Delivery  Weather in 2000 Cities
   11 Conference Calling  Stock Reports
   11 Voice/Fax Mailbox  Business & Nat'l News Headlines
   11 Foreign Languages  Movie/Video/Music/Book Reviews
   11 Recharge Your Card  Sports Scores... & More

Destiny Telecomm International, Inc.

Services provided by Cable & Wireless, Inc.

Issued: 06/10/97 3010340693 428/508
1998 National Junior Angus Show
July 20-25, 1998
Indianapolis, Indiana

Special Thanks to WILSON CATTLE COMPANY, ERIC HAYMAN & FAMILY and JUNIOR ANGUS SUPPORTERS that generated $9,100 for the 1998 National Junior Angus Show.

WCC Tess G58 was donated by Wilson Cattle Company, Cloverdale, Indiana, and was auctioned at the 1997 Wilson Cattle Company Sale with proceeds donated to the 1998 National Junior Angus Show. A group of Junior Angus Supporters purchased the heifer for $6,700, then donated her to be auctioned again. Eric Hayman & Family then purchased the heifer for $2,400, making a total contribution of $9,100 to the Indiana Junior Angus Association.

WCC Tess G58 with the Bill Wilson Family and the Junior Angus Supporters.

<table>
<thead>
<tr>
<th>A&amp;B Cattle</th>
<th>Anderson Circle</th>
<th>American Livestock Insurance Co.</th>
<th>Angus Topics Inc.</th>
<th>Beaver Ridge Farms</th>
<th>Belle Point Farm</th>
<th>Blue-Ston Farms</th>
<th>Bon View Farms</th>
<th>Boyd Beef Cattle</th>
<th>Broken Lance Ranch</th>
<th>Brost Angus</th>
<th>Cabin Creek Angus</th>
<th>Bob Campbell &amp; Family</th>
<th>The Carter Family</th>
<th>Champion Hill</th>
<th>Circle A Ranch</th>
<th>Costin Angus Farm</th>
<th>Coverdale Angus</th>
<th>DaEsRo Angus Farms</th>
<th>Dameron Angus Farm</th>
<th>Davis on the Highlands</th>
<th>Dawes Angus Farms Inc.</th>
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Thank You
30th National Junior Angus Show
July 20-25, 1998
Indiana State Fairgrounds
Indianapolis, Indiana

The 1998 "Hoop it up in Indiana" National Junior Angus Show is being hosted in cooperation with the following dedicated team players. The following were our loyal supporters from the very start. We couldn't have done it without them. Thanks for joining us for the 30th Annual National Junior Angus Show in Indianapolis. Enjoy the show!

Dream Team

<table>
<thead>
<tr>
<th>Farm Credit Services</th>
<th>Kroger Food Stores</th>
</tr>
</thead>
<tbody>
<tr>
<td>Galen and Lori Fink</td>
<td>Keith and Doreen Lambricht</td>
</tr>
<tr>
<td>Georgia Junior Angus Assn.</td>
<td>Maple Lane Angus</td>
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<tr>
<td>Grubbs Angus</td>
<td>Nebraska Junior Angus Assn.</td>
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<tr>
<td>In-De Embroidery</td>
<td>Ohio Junior Angus Assn.</td>
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<td>Indiana Angus Assn.</td>
<td>Purina Mills / Show Chow</td>
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<td>Indiana Angus Auxiliary</td>
<td>Reynolds Farm Equipment</td>
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<td>Inlow Cattle Co.</td>
<td>Select Sires</td>
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<td>Iowa Angus Assn.</td>
<td>Steve Shoup</td>
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<td>Kentucky Junior Angus Assn.</td>
<td>Stronghold by Hagie</td>
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All Star Team

<table>
<thead>
<tr>
<th>Mark Akins</th>
<th>Indiana State Poultry Assn.</th>
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<tbody>
<tr>
<td>Albaugh &amp; Son</td>
<td>M&amp;G Angus</td>
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<td>Dick Beck Family</td>
<td>McGraw Farms</td>
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<td>Bloom Angus Farm</td>
<td>Merial / Ivomec</td>
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<td>Mrs. Glenn Boyd</td>
<td>Alan Miller</td>
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<tr>
<td>Les Craft &amp; Family</td>
<td>Miller's Angus Hills Farm</td>
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<td>Davis on the Highlands</td>
<td>Northeastern Indiana Angus Assn.</td>
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<td>Doskocil Foods</td>
<td>Ooley Family</td>
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<td>Green River Animal Hospital</td>
<td>Patton Farms</td>
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<td>Glenn Grote Family</td>
<td>Pfizer</td>
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<td>Mildred and Dorris Harrold</td>
<td>Purdue University Animal Science Dept.</td>
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<td>Ramsey Angus</td>
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<td>Red Gold Co.</td>
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<td>Phil Reid</td>
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<td>Southern Indiana Angus Assn.</td>
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<td>Jack Sweeney</td>
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<td>21st Century Genetics</td>
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Coaches (Committee Chairs)

| Judy Brown | Duane, Barb & Kyle Jackson |
| Jamie Brown | Jim Stewart Family |
| Sam Carter Family | Jerry and Cathy Turner |
| Jerry and Erica Cassady | John Wagner Family |
| Dale Grubbs Family | Jack and Mary Ann Ward |
| Steve Gunn Family | Cathy Watkins |
| Phil Howell Family | Chris and Julia Wickard |

A special thank you goes out to all devoted show committee members and special volunteers who planned, attended meetings, and worked extremely hard to make this moment a reality and a memorable event for all. We deeply appreciate your efforts.

Sincerely,
Indiana Junior Angus Assn.

Don and Pam Snepp, Advisors
1384 D A F Dividends Alloy D136
Exhibitor: Jennifer Arline Merkel, Wilmington, IL
#DC Dividends 962
Blue Star Dividends 23
+Hunter Faness Best 1
M R Alloy 0055
Miss Erica P P D Alloy 0055
Miss Erica Mietelski PG3 87

1385 Reminder Travel Lass 620
Exhibitor: J W Custer, Cushing, OK
#6 B Traveler 23-4
Hyline Travel Agent
Hyline Pride Lucy 9043
#+Lachman Prompter
PA F Prompter 189
W D M Domino 140

1386 WK Sealise
Exhibitor: Remi Lynn Mackenzie, North Vernon, IN
#6 H D Traveler 6607
Connealv Daleline
Gardens Sensation 1156 S1
WK Misty 4119
+s A F Miss Casey 2012

1387 Jacs Toreby Evalena 6540
Exhibitor: Calie E Phelps, Silvan Springs, AR
#Shanna Bango 195
W C C Bango 888
+6 A R Rite 250
+6 A C M Master 335 8884
OFTS Toreby Evalena 0265
+6 V C C Toreby Fawkes A503

1388 W A R Enhansive 6540 0244
Exhibitor: Aric Mindemann, Sullivan, WI
#6 H D Traveler 6607
Connealv Daleline
Gardens Sensation 1156 S1
WK Misty 4119
+s A F Miss Casey 2012

1389 B D E Lassos Bell 110
Exhibitor: Justin Atwood, Atwater, IL
#K F Power Tur
+6 Power Lasko
Lachman Last 1004
+s A F Power Shift 6021
K F Pride 691
E F Progression Pride 585

1390 W F Pollyanna
Exhibitor: Kelly Slawors, Hamilton, VA
#Tahuna Bantry 155
+6 A R Sleep Easy 1889
Blankens S A R 103
+6 A R Brantow Aberdeen
+6 F Powerful Aberdeen
W L E Pomeroys 3651

1391 M F Rainy Randy 638
Exhibitor: Alice M Couillard, Evansville, WI
#C H Stecker 7040
Krugerrand of Dowries 490
Stomach Bachel Beauty 298
+s Lodi M F
M F Lodi Rainy Last 147
M F Rainy 1 Last 929

1392 Heavenhill Pride 606
Exhibitor: Sean E. Kassovetz II, Paris, KY
#10 Rite of Shire 9703
La Vista Dividend 304
La Vista Dividend 1235
#6 S Power Play
Heavenhill Pride 289
Heavenhill Pride 390

1393 Mindemann Peg 648
Exhibitor: Aric Mindemann, Sullivan, WI
#6 H D Traveler 6607
Connealv Daleline
Gardens Sensation 1156 S1
WK Misty 4119
+s A F Miss Casey 2012

Peru is called “The Friendly City,” and all Hoosier Angus breeders know the gentle-mothing, gentle reputation of the Kubesch P&J Angus cattle. Give us a chance to show how gentle and dispositive come together as such bulls are Omana Olam, Asparagus, Priest, Battle Cry and Ragtime add their touch to the P&J brand now heard. We welcome your visit!

P&J ANGUS
Polly, Joey & Sid Kubesch
(765) 273-5584
Rt. 1, "Good Enough" Peru, Indiana 46970
Congratulations to all Angus juniors attending the National Heifer Show!

Join us Thursday, October 29, 1998, at the ranch for . . .

Sandhill Matrons III Performance Female Sale

Selling 150 Angus Females . . .
Dispersing all cows six years and older . . . including eight Pathfinder dams! Featuring heifer calves, bred heifers, bred cows, and fall-calving pairs.

The Future of the Angus Business is Here . . .
in Indianapolis!

A&B Cattle
Arlen & Becky Sawyer
HCR 75, Box 110
Bassett, NE 68714-9712
Phone (402) 684-2371
Mobile (402) 760-0232
Angus Hill
RR 2, Box 251
Worthington, IN 47471
Bob & Georgia Reid
(812) 875-2178
Farm located 3 miles northeast of Worthington on SR 67/US 231.

Bannon Farms
Rt. 2, Box 228
Ladoga, IN 47954
(765) 866-1991

Beaver Ridge Farm
4556 N. Co. Rd. 850 W.
Middletown, IN 47356
Bob & Cathy Watkins
(765) 779-4007
Located 40 miles northeast of Indianapolis on U.S. 36.

Bloom Angus Farm
722 N 825 E.
Westville, IN 46391
Don & Carol Bloom
(219) 462-7912

Cabin Creek Angus
3509 N. 500 E.
Anderson, IN 46012
Duane, Barb & Kyle Jackson
(765) 578-0970
Farm located on left side of Farm Rd. 1 mile south of Worthington.

Carter Family Angus
24 Thornhurst Dr.
Carmel, IN 46032
Sam Carter
(317) 846-9952
Fax (317) 846-1069

Cote Farms, Inc.
P.O. Box 260
Morocco, IN 47963
Rick Dawson
(219) 266-6950
Located 1/2 mile north and 1 mile east of Morocco.

Bradley & Shirley Ferrere
13709 S. W. 300 W.
Jatsonville, IN 47438
Located 2 miles northwest of Jatsonville on State Rd. 39, then north on County Rd. 300 West.

Fescue Farms Angus
RR 6, Box 62
Spencer, IN 47460
Jeff Sherfield & Family
(812) 829-0864
Located Hwy. 46 west, then County Rd. 50 west 1/2 mile.

K3 Farm
4211 Jack Teepe Rd.
Charlestown, IN 47111
Charles E. Kringinger
(812) 256-5124
Located 8 miles east of I-65 at exit 19 on SR 160.

Les Craft Angus
Les, Anne & Kirk Craft
4189 W. St. Rd. 2
La Porte, IN 46350
(219) 362-9861

McClarion Stock Farm
964 N. 650 E.
Greenfield, IN 46140
Harriett McClarion, (317) 326-2123
Keith, Judy & Jamie Brown
(317) 536-5704
Chris & Julia Wickard, (317) 467-1484
Jim, (317) 462-9091
Located east on I-70 to Greenfield. U.S. 40 east to SR 56; north 1/4 mile, west side.

M & G Angus Farm
603 N. Portland Arch Rd.
Covington, IN 47932
Matt Moudy & Robert Grubbs
(765) 793-2520
Located 1 mile east to Portland Arch Rd., 1/4 mile.

Maple Lane Angus
0450N U.S. 20
LaGrange, IN 46761
Jack Ward
(219) 768-9183
Keith Lambright
(219) 768-7167
Located 2 miles east of Shipshewana, III. on U.S. 20 or 20 miles west of I-69. U.S. 20 exit.

P. & J. Angus Farm
Rt. 1 "Goodenough"
Peru, IN 46970
Mrs. Joey Kubosch
(765) 473-6654

Patton Farms
2064 N. 600 W.
Earl Park, IN 47942-8674
Lucile Patton
(219) 474-6716
Located 3 miles west of SR 18 and U.S. 41 and 1 mile north.

Pilgrim Angus
17314 6th Rd.
Plymouth, IN 46563
Mike Haag
(219) 936-6157
Located 2 miles west of Plymouth, take Hwy. 30 to Queen Rd., north on Queen Rd. to 5th Rd. First farm on the north.

Roseawn Angus Farm
8208 W. 1175 S.
Akron, IN 46901
Mr. & Mrs. Dorris Harrold
(219) 893-7039
Located north of Akron on SR 14 to Co. Rd. 1200, turn right, go to Co. Rd. 175 S.; farm on left side.

Snippe Farms, Inc.
10089 S. 600 W.
Edinburgh, IN 46124
Don, Pam & Rob Snippe
(812) 587-5327
Located 1 mile south of Edinburgh then go east 1 mile. From Edinburgh, take Knox Rd. 8 miles south. From Knox Rd., go east 1 mile. Then go north 1 mile on the frontage road on the south side of the interstate. Turn left at the "T" road, then go 1/4 mile north.

Spring Valley Farms
501 N. Preston Rd.
Crockersville, IN 47229
Rex Koverst
(812) 256-3348
Located 1/2 mile north of Crockersville on U.S. 31, farm on east side.

Stewart Seeds, Inc.
David Smith, Manager
2230 E. 300 N.
Greensburg, IN 47240
(800) 722-9557

Tapp Angus Farm
P.O. Box 307
Bargersville, IN 46106
Bruce Tapp
(317) 422-5474
Farm located near Bargersville.

Triple E Farms
Eugene & Elizabeth Ebbing
6970 W. Base Rd.
North Vernon, IN 47265
(812) 346-3132

Turner Angus Farms
1665 State Rd. 122
Richmond, IN 47374
Jerry & Cathy Turner
(765) 962-0797
Located 2 miles east of U.S. Hwy. 27 S. on State Rd. 122.

Underwood Angus Farms
13067 N. 500 E.
N. Manchester, IN 46062
Harvey Underwood
(219) 982-4932
Located 5 miles east of N. Manchester at CR 500 E. and 1300 N.

Wagner Angus Farm
11306 W. 600 S.
Wolcott, IN 47985
Dr. John S. Wagner
(219) 278-2136
Fax (219) 278-2125

Wilson Cattle Co.
8911 S. Meridian Line Rd.
Cleveland, IN 46120
Bill Priscilla & Chad Wilson
(765) 653-2402
Located from I-70 at the Putnamville exit, go east 1 mile on the frontage road on the south side of the interstate, turn left at the "T" road, then go 1/4 mile north.
COMMITTEES AND ACTIVITIES

This project would not have been possible without the hard work of the committee chairs, who were listed as “coaches” on the recognition page in the program (page 49). Committees were formed in the following areas: fund raising, trade show/publicity, decorations, opening ceremonies, education, grounds, hospitality, queens luncheon, food, and social. In a sense as treasurer I was a member of each committee by handling all finances and budgets. The group of “coaches” worked together at our frequent meetings to help brainstorm for ideas. Minutes from one of our numerous meetings (included on pages 55-62) are an example of the group-effort involved in our planning.

The week of July 20-25, 1998 saw all our efforts pay off, as “Hoop it up in Indiana ‘98” came together beautifully. Opening ceremonies welcomed our guests, and set the basketball theme for the week in motion (see schedule on page 63). The mother of David Letterman, of Ball State fame, attended and read our own special “top ten list” (included on page 64). Hoosier hospitality was on display all week, with an air-conditioned area providing refreshments, meals, and entertainment for young children. The schedule of various hospitality events (included on page 65) shows recognition given to the numerous food sponsors. Angus royalty from every state were entertained at the annual queens' luncheon (see page 66). The entire week was full of activities for all in attendance, and it is clear from the schedule of events (included on page 67) the visiting juniors and their families rarely had time to rest on their visit to Indianapolis.
Pam Snepp, Jr. Advisor, and General Chair for the show called the meeting to order at 2:00 p.m. on Tuesday, December 30 at the Ramada Inn in Indianapolis. Her thought for the day was "Let's Get Ready to Hoop It Up in '98!" Pam emphasized the word ACTION. Pam wants current reports on all committees.

Pam Snepp discussed the $30,000.00 Livestock Promotion Fund that we have been granted. A breakdown of approved allocations was provided for each committee chairperson. Pam also announced that the judges for the showmanship contest have been chosen by the American Angus Association. The judges for the showmanship contest are Angie Siemons, Ryan Cotton and Paul Hill. The judges for the show are Don Boggs; steer judge, Nick Overpeck; Owned Heifers, and Dr. Dave Nichols; Bred & owned Heifers.

Pam Snepp read the minutes. Penny Ramsey moved to accept the minutes. B. Jackson seconded. Motion passed.

Polly Kubesch, treasurer, read the treasurer's report. As of 12/30/97, in the general fund we have $19,051.26. In addition we have:

- $10,294.34 in a money market
- $12,684.77 in a money market
- $30,000.00 Livestock Promotion Fund

Bill Wilson moved to accept the treasurer's report. Josh Gunn seconded the motion. Motion passed.

Pam voiced her concern about the Livestock Promotion Fund. We as an association have to pay out the money first, then after all receipts have been collected we then get paid back. James Fisher, AAA, mentioned that maybe the AAA could pay the bills then the IN juniors could reimburse them.

Jack Sweeney will take care of getting a refrigerated truck for the week of the national. This truck will be used to store all the food that needs to be kept cold throughout the week. The cook-off food will be kept in this truck.
Committee Reports

Fundraising

21st century is donating a semen tank to be auctioned at the Futurity. Bill Wilson also announced that Galen Fink will be donating 8 embryos for the auction at Denver. This sale will take place in the yards and will be in the catalog. Bill Wilson will talk to potential sponsors in Denver about jackets. J. Sommers moved to charge $500.00 for a full page ad, $300.00 for a half page ad, $200.00 for a quarter of a page in the program book. These prices are for black and white and no photographs. Elizabeth Gunn seconded the motion. Motion passed. Color will be extra as well as separation. Bill Wilson said that he would hand out information at Denver.

Pam reassured that the phone cards are still good to use. In addition, Pam discussed the lapel pins. The Green Company will fix the pins and make the cows black.

Trade show/publicity

Chris Wickard provide a hand out about the trade show to those attending the meeting. Trade show ad costs will be $500.00 for a full page and $300.00 for a half page. Booth space will be 8x10 for inside and will cost $500.00. The cost for a 20x20 space outside will cost $750.00. Chris will send out reservation requests by the first week of January. Deanna Bloom suggested giving those people who donate money for meals, etc. a booth space for free.

We will have an exclusive embroidery company. This company will give us a break on jacket prices. They will sell them to us at cost. Connie Long moved to have the embroidery company pay $500.00 per booth space that they take. Seconded. Motion passed.

Bill Wilson moved to charge $1500.00 for supply companies. Josh Gunn seconded the motion. Motion passed.

Decorations
was the PREGNANT committee. She said, "This committee just keeps getting bigger and bigger. All draperies, signs, carpets, skirts, backdrops, showring, saw dust are the responsibility of this committee. Connie has looked into getting a mural painted for the showring. The cost of the mural would be between $4000.00 and $5000.00. Draperies will be our second choice.

Chad Wilson has agreed to put in all of the green shavings in the showring. Jim Stewart has agreed to grow corn and soybeans for the showring display.

Connie stressed the fact that all chairpersons need to make a walkthrough of the fairgrounds with the George E Fern Company to decide what kinds of signs, banners, backdrops, etc. are going to be needed from each committee.

Opening Ceremonies

Many ideas were given for the opening ceremonies. We will need a bus. We need to acquire basketballs for every state, and approximately 10 wooden hoops. Pam asked that if anyone knew of anyone who would make wooden hoops to let her know. Larry Bird is still attainable. Bleachers in the showring are also needed. Carol Bloom suggested cheerleaders from colleges could be invited. Having the Star Spangled Banner and a Color Guard were also discussed.

Education Committee

Kathy Watkins announced that the Elliot Limestone Products is going out of business but they have agreed to complete our order. We will need between 190 - 200 awards. This number includes 1st place class winners and judges.

There is a concern about the quiz bowl. Jerry Cassady is concerned with the time it takes to carry through with the quiz bowl. Kathy suggested that we think about ways of organizing it so that it does not take too much time. We will know by January 25 whether or not we are going to have the quiz bowl.

Grounds Committee
Jim Patton will try to get Tom Younts and Ron Coverdale onto his the grounds committee. Duane Jackson talked to Reynolds Farm Equipment about supporting the IJAA by donating or cutting us a price on tractors and Gators for the National Show. If John Deere/Reynolds Farm Equipment supported our show, they wanted to know what we would do for them in return. Possible ideas are an ad in the catalog and/or banners hanging in the barn. Barb Jackson will look into getting 6-10 hand held radios. Beth Patton will work on getting barn boys' help for main aisles and show ring.

Hospitality

Mary Ann Ward announced that there will be cookies at the hospitality booth, the ways and means will be selling items, ping pong, and possibly an arcade may be available for leisure time. Ward will be working on compiling a list of workers from each region of Indiana for the week. In addition, she is looking into having a sponsor for the hospitality area each day. She believes she will get everything donated.

Queens Luncheon

Sommers reported that the queens' luncheon will be held at the Indianapolis Zoo. Dave Letterman's mother will be speaking at the luncheon and will be giving away her cookbook for the gifts. In addition, she will be a judge for the cook-off. There will be 4 buses that will be used for transportation to and from the zoo/ speedway. Barb Jackson had contacted the bus company, Illinois Swallow. Each bus will cost about $300.00.

Food Committee

Penny Ramsey will be talking to Dave Hummel from the Indian State Fair. Pam Snepp discussed that she had talked to Virgil Thurston, a professional caterer, at a sale this fall. He has developed a delicious all beef sausage. He told Pam that he will donate anything we need.

Social Committee

Jamie Brown discussed the STREET PARTY that will be held on Tuesday night after opening ceremonies. See attached sheet.
Memo

To: Andy Howell       Brian Howell       Deanna Bloom       Lisa Bloom
    Jeremy Haag        Chad Haag          Paul Hart          Teri Brown
    Les Carmichael    Heidi (Goodrick)   Don Parker         Sugar Parker
    Jerad Parker       Joel Parker        Justin Parker

From: Judy and Jamie Brown
Date: 12-30-97
RE: Junior and Adult Social Committee National Jr. Angus Show

As a member of the Jr. and Adult Social Committee, we would like for you to consider the following for discussion for our meeting on Sunday, January 25, 1998 at the Indiana Beef Cattle office on Guion Road:

I. "Hoopin' it up in the Street"
   A. Tuesday, July 21, 1998
      1. Immediately after opening ceremonies
      2. Scheduled for 9:00 - 11:00 p.m.
      3. Place to be determined
   B. Activities and Games
      1. Basketball throw
      2. Football throw
      3. Speed pitch
      4. Dunk tank
      5. Duck pond
      6. Bean bag throw
      7. Dart throw
      8. Meet the stars
      9. ALL OTHER GREAT IDEAS FROM YOU!!!!!!!!!!
   C. Prizes for Activities and Games
      1. Win prizes at booths for participating
      2. Win certain amount of tickets / trade in for prizes
      3. Buy prizes at KIP Brothers, Indianapolis.
   D. Food and Refreshments
      1. Popcorn
      2. Nachos
      3. Pop
      4. Pretzels
      5. ANY IDEAS FROM YOU !!!!!!!!!!
E. Music
   1. D.J. or Band

II. Adult Social
   A. Friday, July 24, 1998 from 9:00 p.m. - midnight
   B. Location to be decided
   C. Casino Night
   D. Euchre Tournament
   E. Dancing
   F. Bingo
   G. YOUR IDEAS!!!!!!!

III. Junior Social
   A. Friday, July 24, 1998 from 9:00 p.m. to midnight
   B. Location to be decided
   C. D.J. and Dancing
   D. Popcorn, pizza, and pop
   E. Large video screen showing videos to songs as played
   F. YOUR IDEAS!!!!!!!
FOOD COMMITTEE

THE FOOD COMMITTEE HASN'T MET AS OF YET.

PAM SNEPP, DAVE HUMMEL, THE GROUNDS SUPT. OF THE STATE FAIR GROUNDS & MYSELF MET THE 3RD WEEK OF NOVEMBER. WE ASKED DAVE SOME QUESTION PERTAINING TO THE STATE FAIR CATERER. I HAVE CALLED HIM A NUMBER OF TIMES & HE WOULDN'T GET BACK WITH ME. DAVE SAID THAT IN THE OUR LAND PAVILLON BUILDING THERE IS NO KITCHEN UTILITIES. THEREFORE WE NEED TO LET THE STATES THAT ARE FURNISHING MEALS TO KNOW ABOUT THIS. DAVE WANTS TO KNOW HOW KENTUCKY FAIRGROUNDS HANDLED THE FURNISHED MEALS. THE CATERER ISN'T GOING TO BE VERY HAPPY WITH THE FURNISHED MEALS. I TRIED TO GET A HOLD OF DAVE THIS WEEK. BUT HE WAS OUT OF THE OFFICE.

THE MEALS ALREADY FURNISHED:

TUES-BREAKFAST-Ohio Omelets
TUES-DINNER-Illinois & Wisconsin
WED-BREAKFAST-Chris Cakes The Pancake Man-Tom Burkle

WE WOULD LIKE TO HAVE A MEAL FOR THE CLOSING CEREMONIES ON FRIDAY NIGHT

I NEED TO WORK ON A CONTRACT FOR THE STATES THAT ARE GOING TO BE FURNISHING A MEAL. EXAMPLE: ARE THEY HIRING THE CATERER TO PREPARE & SERVE FOOD? ARE THEY GOING TO CLEAN UP BUILDING AFTER MEAL?

FAMILIES ON FOOD COMMITTEE:

Jr. Members

Charles, Natalie & Chuck Parker
Sam & Ashley Carter
Tom Robertson Family
Robert Johnson Family
Denis Bricker Family
Stonecyther?
Toby Kipburger?
Jim O'Neal Family

I HAVE NOT BUDGET YET FOR THE FOOD COMMITTEE BECAUSE WE DON'T KNOW IF WE WILL FURNISH A MEAL AS A STATE.
Trade Show Committee  
December 30, 1997

The Trade Show Committee met after the last meeting of the Junior on December 7, 1997 at the State Fairgrounds. The committee members include Andrew, David, Jim Stewart and Chris Wickard. We are finalizing the trade show pamphlet today. This will be sent out the week of January 5, 1998.

We have collected approximately 13 names from the Beef Congress exhibitors that would like to exhibit at the 98 National.

The following are trade show booths that will be complimentary:

<table>
<thead>
<tr>
<th></th>
<th>Number of Booths</th>
</tr>
</thead>
<tbody>
<tr>
<td>Embroidering Company</td>
<td>3 booths</td>
</tr>
<tr>
<td>Auxillaries</td>
<td>5 booths</td>
</tr>
<tr>
<td>State Government</td>
<td>1 booth</td>
</tr>
<tr>
<td>National Juniors</td>
<td>12 booths</td>
</tr>
<tr>
<td>National Association</td>
<td>1-2 booths</td>
</tr>
<tr>
<td>State to have in 1999</td>
<td>1 booth</td>
</tr>
<tr>
<td>Total</td>
<td>13 - 14 booths</td>
</tr>
</tbody>
</table>

We are sure that we have the outside display area full. This income would total $3750. If all but 14 booths were taken in the inside booths, then the total income would be $12500. The committee has decided to charge extra for electricity, phone connections, tables and chairs. We will not have curtain dividers.

We do not expect to fill the 39 booths in the Pavilion. The goal is to get approximately 20 to 25 booths filled inside.

Any comments feel free to contact one of the committee members listed earlier.
Opening Ceremony
30th National Junior Angus Show
Tuesday, July 21, 1998
Indiana State Fairgrounds
Indianapolis, Indiana

Master of Ceremonies: Dave Russell, Farm Broadcaster for Tribune Radio Network
Parade of States
Laser Image Productions
Presentation of Colors
National Anthem
Welcome to the 30th Annual National Junior Angus Show
Chairman, National Junior Angus Association, Jarrod Gillig, Odessa, MO
Welcome to the 1998 "Hoop it up in Indiana" National Junior Angus Show
President, Indiana Junior Angus Association, Deanna Bloom, Westville, IN
Welcome to Indiana
Lt. Governor, Joseph E. Kernan

Introduction of Special Guests
Mrs. Dorothy Mengerling, David Letterman’s Mom, Carmel, IN
Miss American Angus, Jamie Meyer, Douglass, KS
Miss Indiana Angus, Joy Smith, Greensburg, IN
Indiana Angus Princess, Amber Atkins, Fairmount, IN
President, American Angus Auxiliary, Renee Driscoll, Williamsburg, IA
President, Indiana Angus Auxiliary, Mary Ann Ward, Lagrange, IN
President, American Angus Association, Lawrason Sayre, Churchville, MD
President, Indiana Angus Association, Don Snepp, Edinburgh, IN
Executive Vice President, American Angus Association, Richard Spader, St. Joseph, MO
Director of Activities, American Angus Association, Dean Hurlbut, St. Joseph, MO
Director of Junior Activities, American Angus Association, James Fisher, St. Joseph, MO
Junior National Show Co-ordinators, Deanna Bloom and Beth Patton

Introduction of the National Junior Board of Directors
Chairman, Jarrod Gillig, Odessa, MO
Vice Chairman, Dru Uden, Franklin, NE
Communications Director, Andrew Donnell, Jackson, TN
Foundation Director, Moriah Olson, Hereford, TX
Leadership Director, Brent Scarlett, Snow Camp, NC
Membership Information Director, Leigh Ann Campbell, Lexington, KY
Director, Diana Covell, Frederick, MD
Director, Amy Dyar, Crossville, AL
Director, J.W. McCurry, Mt. Hope, KS
Director, Rhonda Nida, Red Rock, OK
Director, Hutch Porter, Jefferson, GA
Director, Janelle Sommers, Silver Lake, IN

Closing Prayer
Director, Janelle Sommers

Laser Image Productions, Finale

"Hoopin’ it up in the Street" Party, North of Pepsi Coliseum • Everyone Welcome!
Top Ten Reasons to Attend and Participate in the National Junior Angus Show:

10. Angus is the “Breed in the Lead — the one you need to succeed.”

9. The National Junior Angus Show is the largest single breed beef show in the world.

8. Stay just one more day and we guarantee the weather will change.

7. You can make friends from all over the country.

6. The National Junior Angus Show is more than you ever imagined — food, fun, fellowship and education all rolled into one week!

5. Even Mel Gibson raises those Angus cattle.

4. Indianapolis is the “Crossroads of America” — this is where it all happens.

3. There really is more than Corn in Indiana — there are Angus cattle too!

2. Indiana is the Sports Capital of the World.

1. To meet people, show Angus cattle, and have a great time with Angus enthusiasts from around the country.
**Hoosier Hospitality and Show Chow**

Special Thanks to the Following Sponsors

July 20-25, 1998
Indiana State Fairgrounds
Indianapolis, Indiana

<table>
<thead>
<tr>
<th>Monday, July 20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospitality Sponsored by Farm Credit Services and Southern Indiana Angus Association</td>
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<tr>
<td>Breakfast</td>
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<tr>
<td>Supper</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Tuesday, July 21</th>
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<tbody>
<tr>
<td>Breakfast</td>
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<tr>
<td>Supper</td>
</tr>
<tr>
<td>sponsored by Illinois Junior Angus Association and Wisconsin Junior Angus Association</td>
</tr>
<tr>
<td>Hospitality Sponsored by Farm Credit Services and Northwestern Indiana Angus Association</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Wednesday, July 22</th>
</tr>
</thead>
<tbody>
<tr>
<td>Breakfast</td>
</tr>
<tr>
<td>sponsored by American Angus Hall of Fame</td>
</tr>
<tr>
<td>Hospitality Sponsored by Farm Credit Services and West Central Indiana Angus Association</td>
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<table>
<thead>
<tr>
<th>Thursday, July 23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Breakfast</td>
</tr>
<tr>
<td>sponsored by Maple Lane Angus, Keith and Doreen Lambright, and Jack and Mary Ann Ward</td>
</tr>
<tr>
<td>Supper</td>
</tr>
<tr>
<td>sponsored by Texas Junior Angus Association, Kentucky Junior Angus Association and Georgia Junior Angus Association</td>
</tr>
<tr>
<td>Hospitality Sponsored by Farm Credit Services and Southeastern Indiana Angus Association</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Friday, July 24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Breakfast</td>
</tr>
<tr>
<td>sponsored by Indiana Junior Angus Association, Indiana State Poultry Association, Red Gold, Chef Carl Hackaby and Select Sires</td>
</tr>
<tr>
<td>Supper</td>
</tr>
<tr>
<td>sponsored by Nebraska Junior Angus Association, Tennessee Junior Angus Association, North Carolina Junior Angus Association, West Virginia Junior Angus Association, Indiana Junior Angus Association, ABS and Maple Lane Angus</td>
</tr>
</tbody>
</table>

**Junior Social - Pizza Party • Sponsored by Purina Mills / Show Chow**
It's Game Time
Queen's Luncheon
Tuesday, July 21, 1998
10:15 a.m. - 2 p.m.
Dolphin Gallery at the Indianapolis Zoo

Miss American Angus  1998 Miss Indiana Angus  1998 Indiana Angus Princess

Jamie Meyer  Joy Smith  Amber Atkins

David Letterman's Mom  Dorothy Mengering

Game Plan: Queens, princesses and ambassadors are invited to enjoy Hoosier Hospitality as they dine in the Dolphin Gallery at the Indianapolis Zoo.

Tip Off: 10:15 a.m. outside the Cattle Barn Office at the Indiana State Fairgrounds.

Half-Time Entertainment: David Letterman's Mom, Dorothy Mengering, will be the speaker and will be autographing her cookbooks as souvenirs.

Post-Game Plan: Time will be allowed to visit the zoo exhibits.
Schedule of Events
1998 National Junior Angus Show
Indianapolis, Indiana

Sunday, July 19
Evening: Continental Breakfast - Pioneer Our Land Pavilion
9:00 a.m.: Check-in and Stalling - South Pavilion
10:30 a.m.: Queen's Luncheon - Indianapolis Zoo Dolphin Gallery
11:00 a.m.: Speedway Tour - Buses Available
12:00 noon: Exhibitor Meeting - Place to Be Announced
1:00 p.m.: Cook-Off Contests - Home & Family Arts Bldg.
4:00 p.m.: Team Sales Competition and Quiz Bowl Contest
5:00 p.m.: Quiz Bowl Test - Home and Family Arts Building
6:00 p.m.: Evening Meal - Build A Sandwich - Pioneer Our Land Pavilion
7:00 p.m.: Junior Social/Dance - Pioneer Our Land Pavilion
7:30 p.m.: Junior and Adult Social - Showmanship Finals and Awards Presentation
8:00 p.m.: Weigh Carcass Steers
8:30 p.m.: Load Carcass Steers
Transfer to processing plant for data collection.

Monday, July 20
8:00 a.m.: Facilities Available For Stalling - West & South Pavilion
10:00 a.m.: Begin Check-in - Marsh South Pavilion
Afternoon: Tour of Speedway - On Your Own
2:00 p.m.: Advisor Meeting - Home and Family Arts Bldg.
7:30 p.m.: NJAA Board Meeting - Omni North Hotel

Tuesday, July 21
7:00 - 8:00 a.m.: Continental Breakfast - Pioneer Our Land Pavilion
9:00 a.m.: Continue Check-in and Stalling - South Pavilion
10:30 a.m.: Queen's Luncheon - Indianapolis Zoo Dolphin Gallery
11:00 a.m.: Speedway Tour - Buses Available
12:00 noon: Exhibitor Meeting - Place to Be Announced
1:30 p.m.: Cook-Off Contests - Home & Family Arts Bldg.
4:00 p.m.: Team Sales Competition and Quiz Bowl Contest
5:00 - 6:00 p.m.: Evening Meal - Hosted by Kentucky, Texas & Georgia
6:00 p.m.: Quiz Bowl Finals - Home and Family Arts Bldg.

Wednesday, July 22
7:00 - 8:00 a.m.: Pancake Breakfast - Pioneer Our Land Pavilion
8:00 a.m.: Begin Show - Pepsi Coliseum
8:30 a.m.: Showmanship - Pioneer Our Land Pavilion
9:00 a.m.: Poster & Scrapbook Contest Deadline
9:00 a.m.: Judge Scrapbooks and Posters - Home and Family Arts Bldg.
12:00 noon: Open Silent Auction - Pioneer Our Land Pavilion
2:00 p.m.: Extemporaneous Public Speaking Preparations
Home & Family Arts Building
3:00 - 5:00 p.m.: Angus Herd Management System (AHMS) - Location To Be Announced
6:30 p.m.: NJAA Candidate/Delegate Dinner and Interview Session - Omni North Hotel

Thursday, July 23
7:00 a.m.: Continental Breakfast - Pioneer Our Land Pavilion
8:00 a.m.: Resume Show - Pepsi Coliseum
9:00 a.m.: AHMS Individual - Trade Show Area - Pioneer Our Land Pavilion
12:30 p.m.: Showmanship Orientation and Photo Session - Pepsi Coliseum
2:00 p.m.: Team Sales Competition - Pepsi Coliseum
4:00 p.m.: Public Speaking Contest - Home & Family Arts Building
6:00 p.m.: Quiz Bowl Finals - Home and Family Arts Bldg.

Friday, July 24
7:00 a.m.: Burrito Breakfast - Pioneer Our Land Pavilion
8:00 a.m.: Resume Show - Pepsi Coliseum
9:00 a.m.: Presentation of Advisor of the Year Award
11:00 a.m.: Showmanship Preliminaries - Pepsi Coliseum
1:30 p.m.: Public Speaking Contest - Home & Family Arts Building
3:30 p.m.: NJAA Elections - Pepsi Coliseum
5:00 - 6:00 p.m.: Evening Meal - Build A Sandwich - Pioneer Our Land Pavilion
6:30 - 8:00 p.m.: NJAA Awards Function - Pepsi Coliseum

Saturday, July 25
8:30 a.m.: Showmanship Finals and Awards Presentation - Pepsi Coliseum
9:30 a.m.: Resume Show - Pepsi Coliseum
10:00 a.m.: Continental Breakfast - Pioneer Our Land Pavilion
10:00 a.m.: NJAA Board Meeting - Fairgrounds
REIMBURSEMENT PROCESS

The deadline for submitting reimbursement applications and a final report to the Indiana Livestock Promotion and Development Fund was six months from the date of the event. After "Hoop it up in Indiana '98" was over, some bills and money continued to flow in for a few months. I checked several times with the committee chairs and Pam to ensure that all expected bills had been paid before beginning the final stage of reimbursement. Once all pertinent checks had cleared the account, we were ready to begin the process.

When the IUAA received the $30,000 grant, a detailed agreement was signed by both sides setting forth the guidelines to follow during the event and reimbursement process (included pages 69-75). By being aware of what was expected from the beginning, my advisor and I were well prepared when it came time to complete the various forms. The State of Indiana provided example reimbursement forms and claim vouchers (included on pages 76-79). They also recommended we have a licensed CPA complete an audit before remitting our packet in order to speed up the State’s review.

At this point in time, the IUAA is waiting for reimbursement from the State as the final step in this association with the Indiana Livestock Promotion and Development Fund. The entire experience united our association with the State of Indiana to host a national event showcasing not only Angus cattle, but also our wonderful State. Governor Frank O'Bannon proclaimed July 20-25, 1998 to be “National Junior Angus Show Week,” and he and Lieutenant Governor Joseph E. Kernan welcomed visitors to the 1998 NJAS in a letter complementing the Angus industry (included on pages 80-81).
STATE OF INDIANA
LIVESTOCK PROMOTION & DEVELOPMENT FUND
GRANT NUMBER: LP98-515

THIS AGREEMENT is made and entered into by and between the STATE OF INDIANA, acting by and through the Office of the Commissioner of Agriculture (the "State") and INDIANA JUNIOR ANGUS ASSOCIATION (the "Grantee"), an eligible entity as defined in Indiana Code 4-4-3.2, for the purposes and subject to the terms and conditions agreed to herein.

1. PURPOSE OF AGREEMENT:
The purpose of this Agreement is to enable the State to make a grant from the State of Indiana's Livestock Promotion & Development Fund of up to THIRTY THOUSAND DOLLARS ($30,000.00), to the Grantee named above, for reimbursement of eligible project costs as described in Exhibits A and B of this Agreement. The grant shall be used exclusively in accordance with the provisions contained in this Agreement and in Indiana Code 4-4-3.2 establishing the Indiana Livestock Promotion & Development Fund, as well as any rules adopted thereunder.

2. TERM OF AGREEMENT:
The term of this Agreement shall be from the date of final execution by all parties hereto until JULY 25, 1998 (the "Expiration Date"). All drawdowns of grant funds must be completed within one (1) year after completion of work performed. In no event shall payments be made for work done or services performed after the Expiration Date. The Grantee may request in writing that the Expiration Date only of this Agreement be extended; such request may be approved in writing by a duly authorized representative of the State. If the Expiration Date is extended, all other provisions of this Agreement shall remain in full force and effect.

3. USE OF GRANT FUNDS BY GRANTEE:
Grant funds received by the Grantee pursuant to this Agreement shall be used only to reimburse an approved livestock project permitted by Indiana Code 4-4-3.2, which project is described fully in Exhibit A, attached hereto, made a part herof and incorporated herein and the Livestock Promotion & Development fund Guidelines made a part herof and incorporated herein as part of this Agreement.

4. DESIGN AND IMPLEMENTATION OF PROJECT:
The Grantee shall be solely responsible for the coordination and implementing of this Livestock Promotion project as described in Exhibit A. Modification of its application shall require prior written approval of the State.

5. PROJECT BUDGET AND BUDGET MODIFICATION:
The project budget is set forth as Exhibit B in this Agreement, attached hereto, made a part herof and incorporated herein by reference as part of this Agreement. The Grantee shall not spend more than the amount for each line item, as described in Exhibit B, without the prior written consent of a duly authorized representative of the State; nor shall the project costs funded by the grant and those funded by the local and/or private share be amended without the prior written consent of the State.
6. **PAYMENT OF GRANT FUNDS BY THE STATE:**

The payment of this grant by the State to the Grantee shall be made in accordance with the following schedule and conditions:

(A) This Agreement must be fully executed.

(B) The State will require satisfactory evidence furnished by the Grantee that expenses approved by this agreement, as described in Exhibit B, have been paid in full. This will be done by furnishing actual invoices for the total cost of each line item, as well as the front and back side of checks written for these expenses, prior to making payment under this Agreement. All payments are subject to the State's determination that the Grantee's performance to date conforms with the project as approved and described in Exhibit A, notwithstanding any other provision of this Agreement. All payments are subject to completion of all terms and conditions as outlined in Exhibit C.

(C) All payments will be made in arrears only upon presentation of approved and signed State of Indiana Claim Vouchers. Such Claim Vouchers must be submitted with items mentioned in 6B above detailing disbursements of state funds by project budget line items as set forth in Exhibit B.

(D) The State will not remit any amount requested for reimbursement where, in the State's sole judgment, (1) Grantee has failed to supply any material fact in its request for reimbursement, (2) Grantee is in default under this Agreement, (3) Grantee has failed to complete the activities referred to in Exhibit A or (4) Grantee has failed to provide sufficient matching funds for premiums in accordance with Indiana Code 4-4-3.2.

(E) The Grantee is responsible for submitting to the State a report and receipts after the completion of the project. This report must detail the type of project this was and how it promoted the industry as described in Exhibit A.

(F) The Grantee shall be reimbursed for travel only if it follows state guidelines set forth in Exhibit C.

7. **STATUTORY AUTHORITY OF GRANTEE:**

The Grantee in this Agreement is a qualified entity under the Indiana Code 4-4-3.2, and expressly warrants to the State that it is statutorily eligible to receive monies from the Indiana Livestock Promotion & Development Fund, and expressly agrees to repay all monies paid to it under this Agreement should a legal determination of its ineligibility be made by any court of competent jurisdiction.

8. **GOVERNING LAWS:**

This Agreement shall be construed in accordance with and governed by the laws of the State of Indiana and suit, if any, must be brought in the State of Indiana.

9. **COMPLIANCE WITH LAWS:**

The Grantee agrees to comply with all applicable Federal, State and local laws, rules, regulations, or ordinances, and all provisions required thereby to be included herein, are hereby incorporated by reference. The enactment of any State or Federal statute or the promulgation of regulations thereunder after execution of this Agreement shall be reviewed by the Attorney General and the State to determine whether the provisions of the Agreement require formal amendment.
10. **MULTI-TERM FUNDING CANCELLATION CLAUSE:**
When the Director of the State Budget Agency makes a written determination that funds are not appropriated or otherwise available to support continuation of performance of this Agreement, the Agreement shall be canceled. A determination by the Budget Director that funds are not appropriated or otherwise available to support continuation of performance shall be final and conclusive.

11. **TERMINATION OF GRANT:**
This Agreement may be terminated with or without cause, by either party before its expiration date by sending the other party written notice via certified mail, return receipt requested, at least thirty (30) days prior to the date of termination. Upon receipt of such notice from the State to the Grantee, no new or additional liabilities payable by the State shall be incurred without the prior written approval of the State. Grantee shall continue to be responsible and liable for the proper performance of its obligations to the date of termination.

12. **PENALTIES/INTEREST/ATTORNEY’S FEES:**
The State will in good faith perform its required obligations hereunder and does not agree to pay any penalties, liquidated damages, interest or attorneys’ fees, except as authorized by Indiana Law, in part, I.C. 5-17-5-1 et. seq., I.C. 34-2-22-1 et. seq., and I.C. 34-4-16-1.1 et. seq.

13. **INDEMNIFICATION:**
Grantee agrees to indemnify, defend, and hold harmless the State of Indiana and its agents, officers, and employees from all claims and suits including court costs, attorney’s fees, and other expenses caused by any act or omission of the Grantee and/or its subcontractors, if any.

14. **INDEPENDENT CONTRACTOR:**
A. Both parties hereto, in the performance of this Agreement, are acting in an individual capacity and not as agents, employees, partners, joint ventures or associates of one another. The employees or agents of one party shall not be deemed or construed to be the employees or agents of the other party for any purposes whatsoever. Neither party will assume any liability for any injury (including death) to any persons, or any damage to any property arising out of the acts or omissions of the agents, employees, or subcontractors of the other party.

B. The Grantee shall be responsible for providing all necessary unemployment and workers’ compensation insurance for its employees.

15. **NONDISCRIMINATION:**
Pursuant to Indiana Code Sec. 22-9-1-10 and the Civil Rights Act of 1964, the Grantee and its subcontractors, if any, shall not discriminate against any employee or applicant for employment, to be employed in the performance of this Agreement, with respect to the employee’s or applicant’s hire, tenure, terms, conditions, or privileges of employment or any matter directly or indirectly related to employment, because of the employee’s or applicant’s race, color, religion, sex, disability, national origin, ancestry or status as a veteran. The Grantee understands that the State is a recipient of federal funds. Pursuant to that understanding, the Grantee and its subcontractors, if any, agree that if the Grantee employs 50 or more employees and does at least $50,000 worth of business with the State and is not exempt, the Grantee will comply with the affirmative action reporting requirements of 41 CFR 60-1.7. Breach of this covenant may be regarded as a material breach of this Agreement. The State of Indiana shall comply with Section 202 of Executive Order 11246, as amended, 41 CFR 60, 250, and 41 CFR 60-741, as amended, which are incorporated herein by specific reference.
16. **NOTICE TO PARTIES:**
Whenever any notice, statement or other communications shall be sent to the State or Grantee, it shall be sent to the following address, unless otherwise specifically advised.

A. Notice to State shall be sent to:

   Office of the Commissioner of Agriculture
   Pam Bright, Executive Director
   ISTA center, Suite 414
   150 W. Market Street
   Indianapolis, IN 46204

B. Notice to the Grantee shall be sent to:

   Indiana Junior Angus Association
   Pam Snepp
   10089 S 600 W
   Edinburgh, IN 46124
   812-587-5307

C. Payments to the Grantee shall be sent to:

   Same as 16A

17. **AUTHORITY TO BIND:**
Notwithstanding anything in this Agreement to the contrary, the signatory for the Grantee represents that he/she has been duly authorized to execute contracts on behalf of the Grantee.

18. **MAINTAINING A DRUG-FREE WORKPLACE (EXECUTIVE ORDER NO. 90-5)**

A. Grantee hereby covenants and agrees to make a good faith effort to provide and maintain during the term of this grant a drug-free workplace, and that it will give written notice to the Indiana Department of Commerce and the Indiana Department of Administration within ten (10) days after receiving actual notice that an employee of Grantee has been convicted of a criminal drug violation occurring in Grantee’s workplace.

B. In addition to the provisions of subparagraph A above, if the total grant amount set forth in the grant is in excess of $25,000.00, Grantee hereby further agrees that this grant is expressly subject to the terms, conditions, and representation contained in the Drug-Free Workplace Certification executed by the Grantee in conjunction with this grant and which is appended as an Attachment hereto.

C. It is further expressly agreed that the failure of Grantee to in good faith comply with the terms of subparagraph A above, or falsifying or otherwise violating the terms of the certification referenced in subparagraph B above, shall constitute a material breach of this Agreement and shall entitle the State to impose sanctions against the Grantee including, but not limited to, suspension of grant payment, termination of this Agreement and/or debarment of the Grantee from doing further business with the State for up to three (3) years.
19. **SEVERABILITY:**
The invalidity of any section, subsection, clause or provision of this Agreement shall not affect the validity of the remaining sections, subsections, clauses or provisions of the Agreement.

20. **REMEDIIES NOT IMPAIRED:**
No delay or omission of the State in exercising any right or remedy available under this Agreement shall impair any such right or remedy, or constitute a waiver of any default or any acquiescence thereto.

21. **TAXES:**
The State of Indiana is exempt from State, Federal and local taxes. The State will not be responsible for any taxes levied on the Grantee as a result of this Agreement.

22. **WAIVER OF RIGHTS:**
No right conferred on either party under this Agreement shall be deemed waived and no breach of this Agreement excused, unless such waiver or excuse shall be in writing and signed by the party claiming to have waived such right.

23. **CONFIDENTIALITY OF STATE INFORMATION:** The Grantee understands and agrees that data, materials, information disclosed to the Grantee may contain confidential and protected data; therefore, the Grantee promises and assures that data, material and other information gathered, based upon or disclosed to the Grantee for the purpose of this Agreement will not be disclosed to others or discussed with other parties without the State's prior written consent.

24. **ACCESS TO RECORDS:**
The Grantee and its subcontractors shall maintain all books, documents, papers, accounting records and other evidence pertaining to the cost incurred and shall make such materials available at their respective offices at all reasonable times during the Agreement period and for five (5) years after (a) the Expiration Date or (b) the resolution of any applicable findings regarding the grant made under this Agreement by the Indiana State Board of Accounts, whichever is later. The Grantee shall ensure the cooperation of the Grantee's employees in such monitoring and evaluation efforts. The Grantee shall take all actions necessary to correct or cure any problems or deficiencies identified by the State during its monitoring and evaluation.

25. **CONFIDENTIALITY OF DATA, PROPERTY RIGHTS IN PRODUCTS, AND COPYRIGHT PROHIBITION:**
The Grantee further agrees that all information, data, findings, recommendations, proposals, etc. by whatever name described and by whatever form therein, secured, developed, written or produced by the Grantee in furtherance of this Agreement shall be the property of the State and that the Grantee shall take such action as is necessary under law to preserve such property rights in and of the State while such property is within the control and custody of the Grantee. By this Agreement the Grantee specifically waives and/or releases to the State any cognizable property right in the Grantee to copyright or patent such information, data, findings, recommendations, proposals, etc.

26. **FORCE MAJEURE**
In the event that either party is unable to perform any of its obligations under this contract - or to enjoy any of its benefits - because of natural disaster, actions or decrees of governmental bodies or communication line failure not the fault of the affected party (hereinafter referred to as a Force Majeure Event), the party who has
been so affected shall immediately give notice to the other party and shall do everything possible to resume performance. Upon receipt of such notice, all obligations under this contract shall be immediately suspended. If the period of nonperformance exceeds thirty (30) days from the receipt of notice of the Force Majeure Event, the party whose ability to perform has not been so affected may, by giving written notice, terminate this contract.

26. CONFLICT OF INTEREST:
A. As used in this section:

"Immediate family" means the spouse and the emancipated children of an individual.

"Interested Party" means:
1. The individual executing this Agreement;
2. Any individual who has an interest of three percent (3%) or more of Grantee, if Grantee is not an individual; or
3. Any member of the immediate family of an individual specified under subdivision 1 or 2.

"Department" means the Indiana Department of Administration.

"Commission" means the State Ethics Commission.

B. The Department may cancel this Agreement without recourse by Grantee if any Interested Party is an employee of the State of Indiana.

C. The Department will not exercise its right of cancellation under section B above if the Grantee gives the department an opinion by the Commission indicating that the existence of this Agreement and the employment by the State of Indiana of the Interested Party does not violate any statute or code relating to ethical conduct of state employees. The Department may take action, including cancellation of this Agreement consistent with an opinion of the Commission obtained under this section.

D. The Grantee has an affirmative obligation under this Agreement to disclose to the Department when an Interested Party is or becomes an employee of the State of Indiana. The obligation under this section extends only to those facts which Grantee know or reasonable could know.

27. DRUG-FREE WORKPLACE CERTIFICATION:
This certification is required by Executive Order No. 90-5, April 12, 1990, issued by the Governor of Indiana. Pursuant to its delegated authority, the Indiana Department of Administration is requiring the inclusion of this certification in all contracts with and grants from the State of Indiana in excess of $25,000. No award of a contract shall be made, and no contract, shall be valid unless and until this certification has been fully executed by the Grantee and made a part of the contract or Agreement as part of the contract documents. False certification or violation of the certification may result in sanctions including, but not limited to, suspension of contract payments, termination of the contract or agreement and/or debarment of contracting opportunities with the State for up to three (3) years.
The Grantee certifies and agrees that it will provide a drug-free workplace by:

a. Publishing and providing to all of its employees a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the Grantee's workplace and specifying the actions that will taken against employees for violations of such prohibition;

b. Establishing a drug-free awareness program to inform employees that (1) the dangers of drug abuse in the workplace (2) the Grantee's policy of maintaining a drug-free workplace; (3) any available drug counseling rehabilitation, and employee assistance programs; and (4) the penalties that may be imposed upon an employee for drug abuse violations occurring in the workplace.

c. Notifying all employees in the statement required by subparagraph (a) above that as a condition of continued employment the employee will abide by the terms of the statement; and (2) notify the employee of any criminal drug statute conviction for a violation occurring in the workplace no later than five (5) days after such conviction;

d. Notifying in writing the contracting State Agency and the Indiana Department of Administration within ten (10) days after receiving notice from an employee under subdivision (c)(2) above, or otherwise receiving actual notice of such conviction;

e. Within thirty (30) days after receiving notice under subdivision (c)(2) above of a conviction, imposing the following sanctions or remedial measures on any employee who is convicted of drug abuse violations occurring in the workplace: (1) take appropriate personnel action against the employee, up to and including termination; or (2) require such employee to satisfactorily participate in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State or local health, law enforcement, or other appropriate agency; and

f. Making a good faith effort to maintain a drug-free workplace through the implementation of subparagraphs (a) through (e) above.

28. NON-COLLUSION AND ACCEPTANCE:
The undersigned attests under penalties of perjury that he/she is the contracting party, or the he/she is the representative, agent, member or officer of the contracting party, the he/she has not, nor has any other member, employee, representative, agent or officer of the firm, company, corporation or partnership represented by him/her, directly or indirectly, to the best of their knowledge, entered into or offered to enter into any combination, collusion or agreement to receive or pay, and that he/she has not received or paid, any sum of money or other consideration for the execution of this Agreement other that that which appears upon the face of the Agreement.
D. State Board of Accounts Form E-1

The State Board of Accounts requires any nonprofit receiving funds from or through the State to file an entity annual report (Form E-1). This form is NOT required for governmental agencies. This form, instructions for its completion, and a copy of the Indiana code requiring this reporting are enclosed with this procedures manual if the Grantee is a nonprofit organization.

E. Return of Paperwork

The copies of the grant agreements (3), signature cards (2), Form W-9 (1), and form E-1 if applicable must be returned to Pam Bright, Program Director, Office of the Commissioner of Agriculture, 150 W. Market, #414, ISTA Center, Indianapolis, IN 46204 within 30 days.

Release of Grant Funds

A. Grant Reimbursement

After the date of the event you have ninety (90) days to submit the following:

a) one copy of all paid invoices. Following is information needed on all invoices for reimbursement (Exhibit C)
   1. Name of your organization
   2. Full description of service, including name and date of event
   3. Total amount of invoice

b) one copy (front and back) of canceled checks used to pay invoices, or one copy of bank statements and check registers marked to designate those checks. The copy of check should be attached to the corresponding paid invoice.

B. Audit

All invoices will be audited for final approval of expenditures. After the audit is completed you will receive 2 (two) claim vouchers to be signed and returned for release of funds.
C. Claim Vouchers

Following are step-by-step procedures for completing state claim vouchers (Exhibit D).
1. Verify Grantee Name
2. Verify Grantee Address
3. Grantee Federal Identification Number
4. Current Date
5. The total amount of reimbursement
6. Leave Blank
7. Leave Blank
8. Original signature of authorized official (should be same as signature card)
9. Date the voucher is signed

Claim vouchers must be completed and returned within 30 days so that the drawdowns can be completed before the expired time.

Grant Close-Out

All requirements listed on Exhibit C of your Grant Agreement must be met for consideration of future funding.

The forms for release of grant funds should be submitted to:
Pam Bright
Project Director
Livestock Promotion Fund
Office of Commissioner of Agriculture
150 W. Market, #414
ISTA Center
Indianapolis, IN 46204
To: Your Company Name  
Your Company Street Address  
City, State ZIP  
000.000.0000 Fax 000.000.0000

INVOICE

INVOICE NO:  
DATE: December 3, 1997

To: Your Organization's Name  
Address  
Phone Number

Ship To:

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<th>DESCRIPTION</th>
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<td>2,000</td>
<td>Sales Catalog - Breed Sale - November 20, 1997</td>
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NEED FULL DESCRIPTION

| SUBTOTAL | $ 0.00 |
| SALES TAX | WILL NOT PAY |
| SHIPPING & HANDLING | |
| TOTAL DUE | $2,000.00 |

Make all checks payable to: Your Company Name
If you have any questions concerning this invoice, call: Contact Name, Phone Number

THANK YOU FOR YOUR BUSINESS!

SAMPLE
**CLAIM — VOUCHER**

State Form 1794, (06-91)
Approved by State Board of Accounts, 1989

INSTRUCTIONS: This agency is requesting disclosure of your Social Security Number in accordance with I.C. 4-1-8.

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**AREA BELOW TO BE COMPLETED BY AGENCY.**

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GROSS AMOUNT: $ 5

Pursuant to the provisions and penalties of Indiana Code 5-11-10-1, I hereby certify that the foregoing Fund and Center is just and correct, that the amount claimed is legally due, after allowing all just credits, and that no part of the same has been paid.

Signature of vendor: [Signature]

Date (Month, Day, Year): [Month, Day, Year]
STATE OF INDIANA
EXECUTIVE DEPARTMENT
INDIANAPOLIS

PROCLAMATION
To All To Whom These Presents May Come, Greeting:

WHEREAS, through their care and stewardship of the land, farmers and ranchers in the United States produce agricultural commodities that ensure a safe and abundant food supply for the world; and

WHEREAS, Indiana agriculture is first in the nation in the production of popcorn and ducks; third in spearmint and tomatoes for processing; fourth in peppermint oil, soybeans, ice cream production and total eggs produced; fifth in cantaloupes, chickens (except broilers) and corn for grain; and sixth in all hogs, watermelon and snap beans for processing; and

WHEREAS, Indiana also plays an important role in the production of beef, veal, sheep, wheat, oats, fruits and nuts, vegetables, wine, honey, aquaculture, horticulture and forest products; and

WHEREAS, this agricultural activity was maintained on 60,000 farms, totaling approximately 16 million acres in Indiana; and

WHEREAS, this productivity is a direct result of the commitment from producers, government, education, agribusiness and commodity and farm organizations, who work together to provide quality food products, preserve our natural resources and promote rural Indiana; and

WHEREAS, the Angus breed is internationally recognized as being one of the top beef breeds and the Certified Angus Beef Program is known internationally as being the symbol of premier quality beef; and

WHEREAS, the National Junior Angus Show gives young people in Indiana and across the United States the opportunity to demonstrate their leadership skills and achieve a sense of accomplishment;

NOW, THEREFORE, I, FRANK O'BANNON, Governor of the State of Indiana, do hereby proclaim July 20 - 25, 1998, as NATIONAL JUNIOR ANGUS SHOW WEEK in the State of Indiana, and invite all citizens to take due note of the observance.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused to be affixed the Great Seal of the State of Indiana at the Capitol in Indianapolis on this 11th day of June, 1998.

BY THE GOVERNOR:

Frank O'Bannon
Governor of Indiana

ATTEN:
Sue Ann Gilroy
Secretary of State
Dear National Junior Angus Show Enthusiast:

It is with great admiration for the cattle industry and producers that we welcome you to Indiana for the National Junior Angus Show. The Hoosier state is proud of its heritage, and the Indiana State Fairgrounds provides a platform to showcase the leading cattle breed in the nation - Angus.

The members of your association understand the past, are excited about the present, and stand ready to plan for the future. It is an honor to witness the rich tradition the cattle industry has to offer. We are glad you have chosen the century-old Indiana State Fairgrounds as your site.

Agriculture is a leading and treasured industry in the State of Indiana. Indiana has a long and rich tradition as a major food producing state, and consistently ranks as a leader in production agriculture. Hoosier farmers are the caretakers of the land and work hard to produce the best yield of crops and livestock each year. We are proud of Indiana and of the people who keep it "growing."

We know that you will enjoy Indiana, too!

Frank O'Bannon
Governor

Joseph E. Kernan
Lieutenant Governor and Commissioner of Agriculture
ACKNOWLEDGMENTS

My experience in this project would not have been the same without my advisor Pam Snepp. She pushed me to reach my maximum potential by assigning me a heavy load of responsibilities. Her confidence in my abilities inspired me to do an exceptional job in an attempt to prove myself worthy. My communication skills have greatly improved through my interaction with the all "adult" committee chairs throughout this process. Because Pam believed in me, the others saw me as their peer rather than a subordinate. My interaction with all members involved in this project has provided an enormous amount of "real-world" experience.

Pam and her husband Don were named 1998 Advisors of the Year by the American Angus Association (included on page 83). By donating countless hours to the IJAA, they have surely influenced the lives of numerous other juniors in similar ways to mine. I would like to thank Pam for allowing me to play an instrumental part in such a successful project.
Leadership is also important to the Snepps. Pam has attended the Kentucky and the national LEAD conferences to find new ways to improve the IJAA. This couple is also active in the Indiana Angus Association. Don is currently serving as president.

And through all this Angus involvement, the Snepps have found the time to be active within their community. Both are Sunday school teachers and committee chairmen within their local church, and they are active supporters of the local 4-H program.

"With Pam's ever-present smile and cheerful personality along with Don's dry wit and positive attitude, they are a great asset to the IJAA and the Angus family in Indiana," says Sommers.
CONCLUSION

The Indiana Junior Angus Association was drawn closer by working together to host "Hoop it up in Indiana '98." The Angus journal, the AAA's official national publication, featured a "re-cap" of Indiana's 1998 NJAS in their September 1998 issue (Included on pages 85-100). This article and its pictures clearly show how all junior members were drawn closer by attending our show. The numerous activities and contests beyond the show ring definitely were a positive learning experience for those involved. Many smiling young people made memories last summer in Indianapolis that will last a lifetime. I have been personally enriched through my part in making that possible.

This article helps tie together my experiences and hard work as related to this project. Everything shown in these pictures was ultimately paid for by a check that I personally wrote. Notice the similarities between these pictures and the entries in my included reports. The backdrop and logo, the green shavings and plants, the dinners and opening ceremony, the street party with the games and dunk tank, and the queens at the Indianapolis zoo - I was partly responsible for making each of these things possible. It was an invaluable experience and the reflection during the thesis process has proven to be just as great.

Our fund raising efforts combined with the Indiana Livestock Promotion and Development Fund grant have left a large sum of money in the "Hoop it up in Indiana '98" checking account. The IJAA plans to invest this money and generously donate to states hosting future National Junior Angus Shows as a way to ensure the continuance of such a phenomenal annual event for today's youth.
What a tremendous event! Banners, ribbons and snapshots are what many people will have to remind them of the 1998 National Junior Angus Show (NJAS). This event is not only the best cattle show to date but it's a combination of activities and programs to help secure a successful future for the Angus breed.

The purpose of the NJAS is to provide an opportunity for youth to gather and exhibit their Angus cattle. This event has grown into something more than a cattle show. The merging of the National Showmanship Contest and the addition of several contests have provided an opportunity for self-improvement and state cooperation. The opportunities for growth are limited only by the desire to become involved.

This year there were 10 competitions in which juniors could compete as individuals, a team or a state. The number of competitions and different show divisions allowed many to receive awards; however, not all of the participants were fortunate enough to walk out of the ring with a first-place ribbon or to have their names announced during the awards program. Our goal for the youth programs is to make the juniors who walk out of the show ring or who participate in a contest feel like they have won just by being part of the organization.

The awards will remind us of our accomplishments, but it's the snapshots and memories we carry with us that will remind us of the show's wonderful experiences and events. The new friendships made and the old ones renewed make this an event you shouldn't miss.

The 1998 NJAS would not have been possible without the support of a lot of people. This event starts with the state junior association that steps up and says it will host the show. A great thank you goes to the Indiana Junior Angus Association for making that commitment and dedicating the time to make this a first-class event. The Indiana Angus Association and Auxiliary also stepped forward and offered both financial and physical help.

Thanks to the American Angus Association Board of Directors for its continued support. Also, the show would be much less without the support of the American Angus Auxiliary. This year, more than 850 other state junior associations helped through financial and physical contributions during the show.

The financial support of so many Angus producers from across the country allows this event to take place. We thank you. Finally, to all the volunteers who judged contests, served food, helped in the hospitality area or got the barns and tie-outs ready, thanks for making it all possible.

Each year as I work with the state association in preparing for this event, I hope the young people gain something unique and interesting from the experience. I know I learn each year from the planning and execution of the event. I also know the awards I receive are from watching the young people grow and change through their involvement, their smiles and the interactions I see between two people who live half a nation apart but are bound by the love of Angus cattle.

You see, they're not just banners, ribbons and snapshots; they're reminders of so much more.

— James Fisher
Director of Junior Activities
Junior Angus breeders from across the United States made their way to Indianapolis for the 30th annual National Junior Angus Show (NJAS) July 20-25.

Champions were selected from the 194 bred-and-owned females, 42 cow-calf pairs and 57 bred-and-owned bulls by Dave Nichols, Manhattan, Kan. Eric Overpeck, Clinton, Ind., evaluated the 604 owned females. Donald Boggs, Brookings, S.D., evaluated the 45 head of steers. There were also 43 steers entered in the carcass competition.


There were 43 steers entered in the carcass competition. Wesley Womack, Pembroke, Ky., exhibited the grand champion bred-and-owned female. Womack's Primrose Lucy 147 is a Jan. '97 daughter of Leachman Saughatchee 3000C and first won early junior champion female honors. WK Tillie 7277 walked away with reserve grand champion bred-and-owned female honors. Knic Overpeck, Clinton, Ind., evaluated the 604 owned females. Donald Boggs, Brookings, S.D., evaluated the 45 head of steers.

Champions were selected from the 194 bred-and-owned females, 42 cow-calf pairs and 57 bred-and-owned bulls by Dave Nichols, Manhattan, Kan. Eric Overpeck, Clinton, Ind., evaluated the 604 owned females. Donald Boggs, Brookings, S.D., evaluated the 45 head of steers. There were also 43 steers entered in the carcass competition.

Grand and early junior champion bred-and-owned female
Womack's Primrose Lucy 147

Grand and intermediate champion owned female
Dameron Annie 7180

Grand and intermediate champion bred-and-owned bull
A&B Yukon 7150

Jessica Sawyer, left, and Wesley Womack, right, were honored with
the premier breeder award. Pictured presenting the award is Miss
American Angus Jamie Meyer.

Wesley Womack, left, was presented with the boys' silver pitcher award.
The award is given to the boy who places the highest with his cattle in
the show. Also pictured is Renee Driscoll, American Angus Auxiliary
president.

Girls' silver pitcher award winners (pictured l to r, with Mary McGarry,
American Angus Association vice president, right) are Holly Gamble,
Clinton, Tenn.; Jessica Sawyer; and Deanna Bloom, Westville, Ind.
1998 National Junior Angus Show

1998 NATIONAL JUNIOR ANGUS SHOW

July 20-25 • Indianapolis
Judges: Dave Nichols, Manhattan, Kan.,
Knic Overpeck, Clinton, Ind., and
Donald Boggs, Brookings, S.D.
Total Entries: 965

BRED-AND-OWNED FEMALE CHAMPIONS (194 shown)
Calf: Womack’s Miss Everlasting, by Katrina Womack.
RESERVE CALF: Sedgwick’s Ann 7317, by Grady McCurry, Mount Hope, Kan.
RESERVE INTERMEDIATE: WA Miss Ultimatum 7057, by Nick Wagner, Waukegan, Ill.
RESERVE LATE JUNIOR: A&B Queen 7221, by Jessica Sawyer.
EARLY JUNIOR: Womack’s Primrose Lucy 147, by Wesley Womack.
RESERVE EARLY JUNIOR: WK Tille 7277, by Kari Krebs.
SENIOR: Springfield Lucy 6083, by Jamie Beck, Louisville, N.C.
RESERVE SENIOR: LAR Blackcap Effe 6121, by Lance Robinson, Montgomery City, Mo.
OWNED FEMALE CHAMPIONS (604 shown)
RESERVE Calf: WK Princess Pride 7903, by Joshua Delaney, Grenoble, Neb.
INTERMEDIATE: Dameron Annie 7150, by Elizabeth Schilling.
RESERVE INTERMEDIATE: WAR Blackbird Lady 7279, by Tyler Worthington, Winston, Mo.
RESERVE LATE JUNIOR: Maplecrest Anastasia, by Jennifer Bauer, Springfield, Ohio.
EARLY JUNIOR: BC Blackbird Girl M 107, by Clayton Lamp, Scott City, Kan.
RESERVE EARLY JUNIOR: BLA Lady Stacker 7057, by Julie Dameron, Lexington, Ill.
SENIOR: Davis Peggy Sue 6303, by Rebecca Nida.
RESERVE SENIOR: ZA Lady Tara 46, by Amber Zeedyk, Rolling Prairie, Ind.
BRED-AND-OWNED BULL CHAMPIONS (57 shown)
RESERVE Calf: Gamble’s TT Fullback, by Holly Gamble, Clinton, Tenn.
INTERMEDIATE: A&S Yukon 7150, by Jessica Sawyer.
RESERVE INTERMEDIATE: Car Don Eliminator B413, by Deanna Bloom, Westville, Ind.
JUNIOR: Hensley’s Transformer, by Amanda Hensley, Dow City, Iowa.
RESERVE JUNIOR: Schroeder’s Millennium 57, by Jason Schroeder, Clarence, Iowa.
COW-CALF PAIR CHAMPIONS (42 shown)
RESERVE GRAND: Womack’s Miss Lucy 125B, by Katrina Womack.
STEERS (45 shown)
GRAND: SBA Cougar, by Mandy Bauman.
RESERVE GRAND: Dalton’s High Expectation, by Jay Covell.
CARCASS STEERS (42 shown)
GRAND: Curtis Bryant.
RESERVE GRAND: Ryan Schroeder.
SILVER PITCHER AWARDS
GIRL: Holly Gamble, Jessica Sawyer and Deanna Bloom.
BOY: Wesley Womack.
PREMIER BREEDER AWARD: Jessica Sawyer and Wesley Womack.
BEST STATE HERDSMANSHIP AWARD
15 HEAD OR LESS: Minnesota Junior Angus Association.
16-35 HEAD: Georgia Junior Angus Association.
SCRAPBOOK: Missouri Junior Angus Association.
WINNERS by classes

BRED-AND-OWNED FEMALES

Class 1 (1-2-97 to 12-31-97)

Class 2 (2-9-77 to 11-30-97)

Class 3 (9-10-97 to 10-26-97)

Class 4 (9-10-97 to 9-26-97)

Class 5 (9-10-97 to 9-26-97)

Class 6 (6-21-97 to 9-26-97)

Class 7 (7-1-97 to 7-6-97)

Class 8 (7-1-97 to 6-18-97)

Class 9 (9-5-97 to 5-31-97)

Class 10 (5-1-97 to 5-6-97)

Class 11 (4-15-97 to 4-29-97)

Class 12 (4-9-97 to 4-10-97)
1. AAB Queen 7221, by Patton Orphan 7229, by Beth Patton, Crawfordsville, Ind. 2. DAF Queen 7229, by Beth Patton, 3. AAB Queen 7229, by Beth Patton.

Class 13 (3-22-97 to 3-30-97)

Class 14 (3-10-97 to 3-20-97)

Class 15 (2-9-97 to 3-7-97)
1. WK Georgia 702, by Kam Krets, 2. NFF Jackie 7272, by Cindy Parm, Mason City, Ill. 3. Godd's Lady STC3, by Jeff Cowell, Fredericksburg, Va.

Class 16 (2-13-97 to 2-28-97)

Class 17 (2-9-97 to 2-11-97)
1. WK Tide 7127, by Dameron Lass 759, by Julie Dameron.

Class 18 (9-9-97 to 1-31-97)

Class 19 (1-11-97 to 1-5-97)

Class 20 (11-4-96 to 12-16-96)
1. Womack's Kentucky Skyliner, by Wesly Womack.

OWNED FEMALES

Class 1 (12-3-97 to 12-30-97)

Class 2 (11-2-97 to 12-1-97)

Class 3 (10-11-97 to 10-30-97)

Class 4 (10-1-97 to 10-7-97)

Class 5 (9-21-97 to 9-28-97)

Class 6 (9-21-97 to 9-28-97)

Class 7 (9-9-97 to 9-10-97)

Class 8 (8-4-97 to 9-7-97)

Class 9 (6-1-97 to 6-16-97)

Class 10 (7-25-97 to 8-24-97)

Class 11 (7-7-97 to 7-15-97)
1998 National Junior Angus Show

Class 12 (6-2-97 to 6-22-97) 1. Royal Georgia 734, by Jennifer Kilpatrick, Wales, Wis. 2. CRU Blackcap Tara Sandora, by Ryan Wex, Jerseyville, Ill. 3. Boisen's Golden Heidi, by Carl Detwiler.


Class 14 (6-12-97 to 5-10-97) 1. EXT Pine Dr. 280 MAR, by Becca Penner, Mill Creek, Okla. 2. H.W. Blackbird Lass 527, by Gina McCurry, Sodwick, Kan. 3. Trappe Hill Prudence 1117, by Nick Harrison, Mount Airy, Md.


Class 17 (5-1-97 to 4-29-97) 1. WAR Blackbird Lady 7279. 2. Schroeder Elba 25, by Jason Schroeder. 3. HCC Elizabeth 72, by Craig Bilt, Fort Madison, Iowa.

Class 18 (4-1-97 to 3-31-97) 1. Maplecrest Anastasia. 2. Boisen's Golden Heidi. 3. Enchantress 700, by Jennifer Kulpin.

Class 19 (4-12-97 to 4-1-97) 1. Champion Hill Phyllis 865, by Curt Stockdale, Dayton, Pa. 2. Green's Shannon 7059, by Jason Schroeder. 3. RBF Black Beauty 7410, by Emily Hartell, Shewmo, Wis.

Class 20 (4-9-97 to 4-11-97) 1. WA Diamond 7063, by Julia Wagoner, Wolcott, Ind. 2. Theolned Forever Lady, by Megan Pendleton, Balding, Mich. 3. Cox's Zara C738, by Matthew Cox, Trenon, N.C.

Class 21 (4-5-97 to 4-8-97) 1. Green's Blackcap 7172, by Cody Sankey, Council Grove, Kan. 2. RF Travelers Queen Mary 116, by Adam Stonecutter, New Richmond, Ind. 3. MIM Blackcap 397, by Jeremy Coop, Shelbyville, Tenn.

Class 22 (4-1-97 to 3-20-97) 1. Whitestone Evergreen 67, by Chad Hahn, Rocky Ridge, Md. 2. Guest Lady Backside 217, by Ashlyn Carter, Carmel. 3. EXAR Miss Emulous 7647, by Payton Farr, Royal Center, Ind.

Class 23 (3-26-97 to 3-31-97) 1. Intermediate Champion WA Miss Ultimatum 7057. 2. SAF Erica Eileen 7040, by Rachel Pennington, Russett Springs, Ky. 3. VDAR Virginia 709, by Jamie Meyer, Douglass, Kan.

Class 24 (3-13-97 to 3-17-97) 1. Beirmar Bandolin 407, by Ross Kepner.
Floresville, Texas. 2. Fine Juice 1997 SDO, by Kimberly Johnson. Flowerstone, Minn. 3. DelphicQueen Eva, by Dusty Delphic, Prophetstown, Ill.
Class 28 (3-11-97 to 3-12-97) 1. ALS Barbie Doll 9007, by Nicole Sperry, Mccomb, Ill. 2. DG Queen 7012, by Curt Stockdale. 3. AA/GCT Blackcap Di 7066, by Amy Brorson.
Class 29 (3-8-97 to 3-10-97) 1. WAR Isabel 7135, by Mandy Bauman. 2. Century Miss Eva 715 5 F, by Matthew Theiten, Alto, Iowa. 3. WK Clara 7125, by Kayo Grubbs, Hillsboro, Ind.
Class 30 (3-5-97 to 3-7-97) 1. Boyd Everelda Blackcap 7003, by Woman's Southern Lady 497, by Brooks Brown, Portal, Ga. 3. Shady Brook Blackbird 1466, by Sandra Bloom.
Class 31 (3-3-97 to 3-4-97) 1. Champion Hill Shadee 780, by Holly Gamble. 2. NJL Miss Granite, by Ashley Herzog, Sealy, Texas. 3. HAF Continental 425, by Anna Young, Souto., Ala.
Class 32 (3-1-97 to 3-2-97) 1. Valley View Annie 7217, by Hope Hend. 2. Champion Hill Rhythms 763, by Morgan Woodward, Gallipolis, Ohio. 3. HCA Black Jetness 704, by Chad Horsby, Galva, Ill.
Class 34 (2-22-97 to 2-24-97) 1. WK Winnie 7305, by Kyle Jackson, Anderson, Ind. 2. WK Kathy 7117, by David Meyer, Fremont, Neb. 3. KSK Wallstreet Elba 7211, by Ashley Woodward, Noblesville, Ind.
Class 36 (2-15-97 to 2-18-97) 1. GH Equatorial Elga Erika 115, by Kyle Conley. 2. BAIF 1st Queen 7559, by Dustin Redel, Saybrook, Ill. 3. WK Miss Angus 7003, by Kyle Jackson.
Class 37 (2-12-97 to 2-14-97) 1. BLR Lady Stacker 7057, by Julie Cameron. 2. Dalton's Lassy 735, by Melissa Pickrell, Paris, Ky. 3. SJS Miss Donita 731, by Joe Forrest, Adel, Iowa.
Class 38 (2-9-97 to 2-11-97) 1. WAF Mayflower 7104, by Dustin Redel, Saybrook, Ill. 2. Thomas Queen Mother 7572, by Amber Zemlyk. 3. Sedgwick's Barbara 4527, by Jesse McCurry, Sedgwick, Kan.
Class 40 (2-3-97 to 2-6-97) 1. Pohllman's Elana 197, by Emily Pohllman, Norfolk, Neb. 2. LB Sars 315, by Elizabeth Hawkins. 3. DAR Elite 7059, by Beth Patton.
Class 41 (2-1-97 to 2-2-97) 1. VAR Pride Lassie 7065, by Andrew Foster, Niles, Mich. 2. Champion Hill Lady 703, by Holly Gamble. 3. WAF Ese 7079, by Rebecca Nida.
Class 42 (1-28-97 to 1-30-97) 1. Excal Diamond, by Ashley Carter, Carmel, Ind. 2. WAF Mistie 7076, by Beth Patton. 3. WAF Tempress 7075, by Bruce Jackson, Camden, Ohio.
Class 45 (1-18-97 to 1-20-97) 1. WAF Blackcap 7053, by Andrew Miedemann, Sullivan, Wis. 2. RAF Enrollie 711, by Angela Ramsey, Franklin, Ind. 3. Lemmon Blackbird 4197, by Jonathan Lemmon, Woodbury, Ga.
Class 48 (1-5-97 to 1-8-97) 1. BT Rachel 45, by Jennifer Beck. 2. CURTS ExTS Queen 7052, by Dana May, Mineral Park, Wis. 3. WAF Black Empress 7078, by Kate Sebring.
Class 49 (1-2-97 to 1-4-97) 1. BC Blackbird Girl M 167, 2. Champion Hill Blackcap 687, by Chelsey Warfield, Andongsville, Tenn. 3. OAF Erica 791, by Evan Boetmer, Olivet, Mich.
Class 51 (1-21-96 to 1-30-96) 1. ZA Lady Tara 46, 2. PVA Elba 6142 of SF03, by Ashley Gize, Forney, Texas. 3. Dixie's Evie 226 of B&J, by Kyle Ayres, Lancaster, Ky.
1998 National Junior Angus Show

Class 52 (11-7-96 to 11-20-96): 1. Dalton's Elba 6181, by Tanya Peebles; 2. SVAF Fascinating Flower 199; Brandon Douglas, Gentry, Ark. 3. BF Lynette 98, by Kevin Camp, Banner, Miss.


Class 55 (9-20-96 to 10-5-96): 1. Way Bluebird Annie 706, by Elizabeth Reese, Tamaroa, Ill. 2. JSAR Queen 81F, by Jared Grissom, Saminol, Okla.

Owned Female Champions

- Reserve grand and senior champion
  Davis Peggy Sue 6303

- Calf champion
  Ankony Princess 153P

- Reserve calf champion
  WK Princess Pride 7903

CONTINUED ON PAGE 24
Reserve late junior champion
Maplecrest Anastasia

Early junior champion
BC Blackbird Girl M 107

Reserve senior champion
ZA Lady Tara 46

Late junior champion
Boyd Everelda Blackbird 7061

Reserve early junior champion
BLR Lady Stacker 7057

Reserve late junior champion
Maplecrest Anastasia
1998 National Junior Angus Show

by Jamie Meyer

3. Oak Hill Erica Lady 1690, by Amelia Asat.
Class 9B (9-10-96 to 9-19-96) 1. Davis Peggy Sue X. No. 2. PVF Proven Queen 601, by Catherine Miller.
2. Westminster, by Weston Voss, Mount Vernon, Mo.

BRED-AND-OWNED BULLS
Class 1 (11-3-97 to 12-29-97) 1. HAF 777, by Hope Herd. 2. Womack's Traveler 2027, by Wesley Womack. 3. Mr. Cognac of DAF 777, by Jennifer Grappe.

Reserve grand and calf champion
BC Johnny Walker Black Label

Reserve calf champion
Gamble's TT Fullback

Reserve intermediate champion
Car Don Eliminator 8413
Junior champion
Hensley’s Transformer

Reserve junior champion
Schroeder’s Millennium 57

Cow-Calf Pair Champions

Reserve grand champion
Womack’s Miss Lucy 1285

Class 2 (10-2-97 to 10-28-97) 1. Gamble’s TT Fullback, 2. RAF Quarterback 9703, by Christopher Rechlin, Brooksville, Ky. 3. SME Apocalypse G6, by Darren Evertole, Blackburg, Va.
Class 3 (9-3-97 to 9-21-97) 1. BC Johnny Walker Black Label, 2. Womack’s Evaluation 1477, by Wesly Womack, 3. PR Stocky 414, by Amanda Penner, Mid Creek, OIda.
Class 5 (5-2-97 to 6-18-97) 1. AB Yukon 7150, by D. R. Tei, Lawrenceburg, Ky. 2. Car Dan Eliminator B413, by Carl Detwiler.
Class 6 (3-2-97 to 4-24-97) 1. Hensley’s Transformer, 2. Schroeder’s Millennium 57, 3. AVF Saugahatchee 9547, by Matthew Thru, Leavenworth, Kan.
Class 7 (1-3-97 to 2-17-97) 1. Car Don Durango B399, by Denmark Bloom, 2. MN, High Pecker 7017, by Kristopher Lynm, 3. CW Trr 27, by Clayton Ward, Oak Grove, Mo.

COW-CALF PAIRS

Class 4 (1-3-96 to 1-24-96) 1. Pohlman’s Barbara 253 6. 2. Kite Erica 6145, by Justin Biskey, Hamilton, Ohio. 3. KF Lady Angel 1013, by Adam Thacker, Summer, Ill.
Class 5 (9-1-95 to 10-29-95) 1. Beck Pride 5196, 2. Womack’s Miss Lucy 1285. 3. KFL Top Gem 101, by Tyler Meier, Atalmond, II.

STEERS

Class 3 (3-1-97 to 3-30-97) 1. Whistler’s Widespread 3195, by Bradley Lutz, Mount Jackson, Va., 2. Sheps Truck 60, by Gudf Jensen, North English, Iowa, 3. RR Hot Rod, by Moltary Barron, Lindao, Ind.

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1998 National Junior Angus Show

Steer Champions

Grand champion
SBA Cougar

Reserve grand champion
Dalton's High Expectation

Best Five Head

State group best five head
Illinois Junior Angus Association
### 1998 National Junior Angus Show Carcass Results

<table>
<thead>
<tr>
<th>ENTRY RANK</th>
<th>EXHIBITOR</th>
<th>LIVE WT</th>
<th>LIVE WDA</th>
<th>CARC WT</th>
<th>CARC WDA</th>
<th>% FAT</th>
<th>KPH</th>
<th>REA</th>
<th>CWT</th>
<th>QG</th>
<th>MARB</th>
<th>YG SCORE</th>
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<tbody>
<tr>
<td>1</td>
<td>Curtis Bryant, Monkton, Md.</td>
<td>1,112</td>
<td>2.23</td>
<td>702</td>
<td>1.41</td>
<td>63.1</td>
<td>0.35</td>
<td>2.0</td>
<td>13.6</td>
<td>1.94</td>
<td>CH</td>
<td>MO</td>
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<td>2</td>
<td>Ryan Schroeder, Ottawa, Ohio</td>
<td>1,266</td>
<td>2.76</td>
<td>745</td>
<td>1.62</td>
<td>58.7</td>
<td>0.30</td>
<td>1.5</td>
<td>14.3</td>
<td>1.92</td>
<td>CH</td>
<td>MO</td>
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<tr>
<td>3</td>
<td>Ryan Sweeney, Mason, Mich.</td>
<td>1,191</td>
<td>2.32</td>
<td>735</td>
<td>1.43</td>
<td>61.7</td>
<td>0.30</td>
<td>0.5</td>
<td>14.6</td>
<td>1.99</td>
<td>CH</td>
<td>SM</td>
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<td>4</td>
<td>Jessica Sawyer, Bassett, Neb.</td>
<td>1,086</td>
<td>2.29</td>
<td>667</td>
<td>1.41</td>
<td>61.4</td>
<td>0.25</td>
<td>1.5</td>
<td>12.1</td>
<td>1.81</td>
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<td>SM</td>
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<td>5</td>
<td>Adam Sawyer, Bassett, Neb.</td>
<td>1,225</td>
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<td>751</td>
<td>1.61</td>
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<td>13.0</td>
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<td>Craig Bryant, Monrovia, Neb.</td>
<td>1,185</td>
<td>2.50</td>
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<td>1.52</td>
<td>60.7</td>
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<td>Michael Enk, Gonzales, Texas</td>
<td>1,162</td>
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<td>Chelsea Moffitt, Kirkville, Mo.</td>
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<td>2.70</td>
<td>771</td>
<td>1.65</td>
<td>61.4</td>
<td>0.50</td>
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<td>1.99</td>
<td>CH</td>
<td>SM</td>
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<td>Flinton McCabe, Elk City, Kan.</td>
<td>1,210</td>
<td>2.21</td>
<td>766</td>
<td>1.40</td>
<td>63.3</td>
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<td>12.0</td>
<td>1.57</td>
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<td>Julie Thelen, Ann Arbor, Mich.</td>
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<td>2.96</td>
<td>802</td>
<td>1.69</td>
<td>57.0</td>
<td>0.50</td>
<td>2.0</td>
<td>12.9</td>
<td>1.61</td>
<td>CH</td>
<td>MT</td>
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<td>Brandon New, Lebanonworth, Kan.</td>
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<td>762</td>
<td>1.51</td>
<td>62.8</td>
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<td>1.65</td>
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<td>Sonya Smith, Lebanon, Tenn.</td>
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<td>1.49</td>
<td>60.9</td>
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<td>1.80</td>
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<td>Amber Gigstad, Syracuse, Neb.</td>
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<td>1.58</td>
<td>62.2</td>
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<td>Emily Hogberg, Mason, Mich.</td>
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<td>Mary Kendrick, Southlake, Texas</td>
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<td>Kevin Rose, Salem, Ill.</td>
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<td>2.46</td>
<td>791</td>
<td>1.57</td>
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<td>0.70</td>
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<td>14.5</td>
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<td>Clayton Brest, Harrodsburg, Ky.</td>
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<td>2.49</td>
<td>809</td>
<td>1.60</td>
<td>64.4</td>
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<td>19</td>
<td>Andrew Miller, Luckey, Ohio</td>
<td>1,380</td>
<td>2.74</td>
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<td>63.1</td>
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<td>13.6</td>
<td>1.58</td>
<td>CH</td>
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*Indicates carcasses qualifying for CAB Program

*Final score derived from an adjusted yield formula. For a copy of the formula or complete contest results, contact the Junior activities department.
Fifty-three Compete For “Top Showman” Title

Julie Dameron, Lexington, Ill., took home the coveted title of “Top Showman” from the 1998 National Junior Angus Showmanship Contest, July 24-25 in Indianapolis, Ind. Dameron topped the 53 contestants representing 29 states in the competition.

Along with the honor of “Top Showman,” Dameron received $500 from the Hamilton James Memorial Fund and an engraved silver Revere bowl from the American Angus Auxiliary.

Wesley Womack, Pembroke, Ky., placed second in the competition, receiving $250 for his efforts. Placing third was Sonya Smith, Lebanon, Tenn. She was awarded $125.

Diana Cowell, Frederick, Md., placed fourth, winning $125, while James Armstrong, Unionville, Tenn., was awarded $100 for his fifth-place finish.

The cash prizes awarded to the top five showmanship winners were on behalf of the Hamilton James Memorial Fund, established in the memory of Angus enthusiast and auctioneer Ham James. The American Angus Auxiliary presented each of the top five finalists a silver Revere bowl.
If one advances confidently in the
direction of his dreams, and endeavors to
live the life which he has imagined, he
will meet with a success unexpected in
common hours. — Henry David Thoreau

Julie Dameron, Lexington, Ill., was named
"Top Showman" in the 1998 National Junior
Angus Showmanship Contest. Her father,
Gary, right, has been instrumental in her
Angus involvement.

The three judges for the event were Ryan Cotton,
Clarksville, Ga.; Paul Hill, Bidwell, Ohio; and Angie Siemens,
New Glarus, Wis.

Contestants were evaluated on their handling skills, their
ability to follow instructions, use of equipment, courtesy,
sportsmanship and general appearance. The contestants did
not show their own animals, they drew for animals owned by
other exhibitors at the show.

A group of 15 finalists were selected after four rounds of
preliminary competition. The 15 finalists then competed for
the "Top Showman" honor.

Other contestants chosen as finalists were Jennifer Azevedo,
Newman, Calif.; Lora Porter, Jefferson, Ga.; Hutch Porter,
Jefferson, Ga.; Jamie Meyer, Douglass, Kan.; Kevin Rose,
Salem, Ill.; Sarah LaMarra, North Branch, Mich.; John Light
Jr., Lagrangeville, N.Y.; Tracey Rhythe, Dresden, Ohio; Miranda
Grissom, Prag, Okla.; and William Walther, Mount
Crawford, Va.
Members of the National Junior Angus Association (NJAA) elected six new members to the NJAA Board of Directors during the Association's annual meeting in Indianapolis. The meeting was held in conjunction with the 1998 National Junior Angus Show (NJAS), July 21-25.

New officers were announced during the awards ceremony on Friday evening, July 24. Serving as chairman of the 10,000-member organization for the coming year is Janelle Sommers, Silver Lake, Ind. Rhonda Nida, Red Rock, Okla., is the vice chairman.

Justin (J.W.) McCurry, Mount Hope, Kan., is Foundation director, while the new leadership director is Diana Covell, Frederick, Md.

Director of membership information is Amy Dameron, Crossville, Ala., with Hutch Porter, Jefferson, Ga., rounding out the roll of officers as communications director.

The individuals elected to leadership positions are beginning the second year of their two-year terms on the Board.

Candidates from 12 states vied for six positions on the Board. After submitting applications, giving oral presentations and completing round-table interviews, delegates representing 32 states cast ballots for their top six candidates. The six NJAA members elected to serve as Directors for the next two years follow:

Julie Dameron, Lexington, Ill., is the daughter of Gary and Sharon Dameron. She will be a junior this fall at the University of Illinois, Urbana-Champaign, where she studies agricultural communications. She currently serves as president of the Illinois Junior Angus Association and has shown on the local, state and national levels.

John Melton, Bridgewater, Va., started his career of Angus leadership by serving as both treasurer and president of the Virginia Junior Angus Association. Melton is currently enrolled in the Terry College of Business at the University of Georgia. His parents are Carter and Connie Melton.

Melissa Pickrell, Paris, Ky., is the daughter of Ed and Kay Pickrell. This fall she will begin her fourth year at Western Kentucky University, where she is working toward a degree in agriculture with an emphasis in animal science. She is active on her college campus, as well as in the Kentucky Junior Angus Association, where she has served as secretary and Kentucky Angus Queen.

Garrett Pohlman, Norfolk, Neb., is working toward a degree in animal science at the University of Nebraska-Lincoln. His parents are Charles and Linda Pohlman. Through his junior Angus career, Garrett has been very involved in 4-H, FFA and other leadership activities in addition to the Nebraska Junior Angus Association, in which he served as the 1996-97 president.

Julie Scarlett, Snow Camp, N.C., is currently a student at North Carolina State University studying biology with a nutrition concentration. Julie has served several leadership roles in the North Carolina Junior Angus Association and has shown cattle in local, state and national shows. She is the daughter of Jim and Elaine Scarlett.

Lindsey Trooper, Hamilton, Mo., will begin her junior year at Stephens College this fall where she is working toward a degree in marketing, public relations and advertising. The daughter of Steve and Sandy Trooper, she served as 1997 Miss American Angus. Lindsey is an active member of the Missouri Junior Angus Association, currently serving as president.